

HALF-YEAR FINANCIAL REPORT AT June 30, 2016

This Half-year financial report at June 30, 2016 has been translated into English solely for the convenience of the International reader. In the event of conflict or inconsistency between the terms used in the Italian Version of the report and the English version, the Italian version shall prevail, as the Italian version constitutes the official document.

## **SUMMARY**

HALF-YEAR FINANCIAL REPORT AT JUNE 30, 2016	1
CORPORATE BOARDS OF THE PARENT COMPANY	3
ORGANIZATION CHART	4
BRANDS PORTFOLIO	5
HEADQUARTERS	6
SHOWROOMS	7
MAIN FLAGSHIPSTORE LOCATIONS UNDER DIRECT MANAGEMENT	8
MAIN ECONOMIC-FINANCIAL DATA	9
INTERIM MANAGEMENT REPORT	10
HALF-YEAR CONDENSED FINANCIAL STATEMENTS AT JUNE 30, 2016	22
FINANCIAL STATEMENTS	22
EXPLANATORY NOTES	27
ATTACHMENTS OF THE EXPLANATORY NOTES	57
ATTESTATION OF THE HALF YEAR CONDENSED FINANCIAL STATEMENTS PURSUANT TO ART.81-TER OF CONSOB REGULATION N. 11971 OF MAY 14, 1999, AND SUBSEQUENT AMENDMENTS AND ADDITIONS	62
REPORT OF THE AUDITING COMPANY	63

## **Corporate Boards of the Parent Company**

#### Chairman

Massimo Ferretti

**Board of Directors** 

#### **Deputy Chairman**

Alberta Ferretti

#### **Chief Executive Officer**

Simone Badioli

Sabrina Borocci

#### **Directors**

Marcello Tassinari – Managing Director Roberto Lugano Pierfrancesco Giustiniani Marco Salomoni

ard of Statutory Auditors

#### **President**

Pier Francesco Sportoletti

#### **Statutory Auditors**

Fernando Ciotti Daniela Saitta

#### **Alternate Auditors**

Barbara Ceppellini Luca Sapucci

Board of Compensation Committee

#### **President**

Sabrina Borocci

#### Members

Roberto Lugano

Pierfrancesco Giustiniani

Board of Internal Control Committee

### President

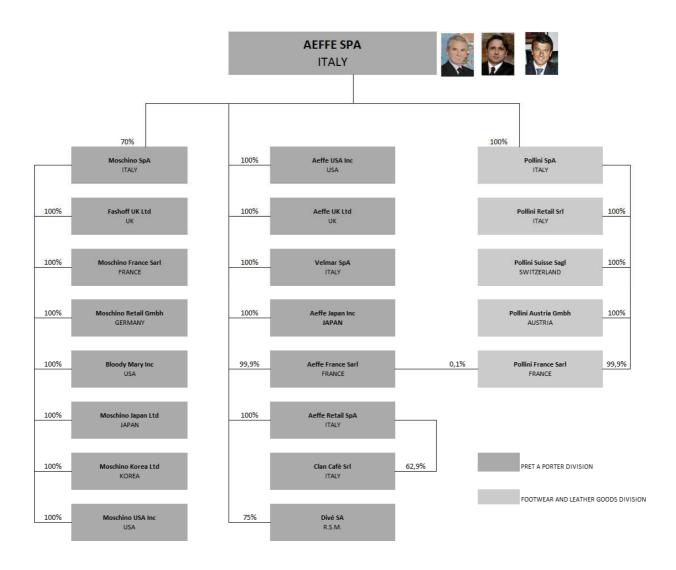
Roberto Lugano

#### Members

Sabrina Borocci

Pierfrancesco Giustiniani

## **Organization chart**



### **Brands portfolio**

## **AEFFE**

**Apparel- Accessories** 

ALBERTA FERRETTI

PHILOSOPHY
LORENZO SERAFINI

MOSCHINO.

BOUTIQUE MOSCHINO



CEDRIC CHARLIER

## **POLLINI**

Footwear - Leather goods

## MOSCHINO

Licences - Design

## VELMAR

Beachwear - Lingerie

# POLLINI

MOSCHINO.

BOUTIQUE MOSCHINO

LOVE Moschino

# MOSCHINO.

BOUTIQUE Moschino

> LOVE Moschino

# MOSCHINO.

blugirl blugirl

**Folies** 

## Headquarters

#### **AEFFE**

Via Delle Querce, 51 47842 - San Giovanni in Marignano (RN) Italy

#### **MOSCHINO**

Via San Gregorio, 28 20124 – Milan (MI) Italy

#### **POLLINI**

Via Erbosa I° tratto, 92 47030 - Gatteo (FC) Italy

#### **VELMAR**

Via Delle Querce, 51 47842 - San Giovanni in Marignano (RN) Italy



#### **Showrooms**

#### **MILAN**

(FERRETTI – POLLINI – CEDRIC CHARLIER) Via Donizetti, 48 20122 - Milan Italy

#### **LONDON**

(FERRETTI – MOSCHINO) 28-29 Conduit Street W1S 2YB - London UK

#### **PARIS**

(FERRETTI – MOSCHINO – POLLINI) 43, Rue du Faubourg Saint Honoré 75008 - Paris France

#### **NEW YORK**

(GROUP) 30 West 56th Street 10019 - New York USA

#### **MILAN**

(MOSCHINO) Via San Gregorio, 28 20124 - Milan Italy

#### **MILAN**

(LOVE MOSCHINO) Via Settembrini, 1 20124 - Milan Italy

#### **PARIS**

(CEDRIC CHARLIER)

28 Rue de Sevigne

75004 - Paris

France



## Main flagshipstore locations under direct management

#### **ALBERTA FERRETTI**

Milan Rome Capri Paris London Los Angeles

#### **POLLINI**

Milan Venice Bolzano Varese Verona

#### **SPAZIO A**

Florence Venice

#### **MOSCHINO**

Milan Rome Capri Paris London Los Angeles New York Seoul Pusan Daegu



## Main economic-financial data

		1 <sup>st</sup> Half 2015	1 <sup>st</sup> Half 2016
Total revenues	(Values in millions of EUR)	132.0	143.6
Gross operating margin (EBITDA) *	(Values in millions of EUR)	9.8	12.2
Net operating profit (EBIT)	(Values in millions of EUR)	3.4	6.1
Profit before taxes	(Values in millions of EUR)	1.7	4.8
Net profit for the Group	(Values in millions of EUR)	0.0	1.5
Basic earnings per share	(Values in units of EUR)	0.000	0.014
Cash Flow (net profit + depreciation)	(Values in millions of EUR)	6.3	7.8
Cash Flow/Total revenues	(Values in percentage)	4.8	5.4

<sup>\*</sup> EBITDA is represented by operating profit before provisions and depreciation. EBITDA thus defined is a measure used by management to monitor and evaluate the operational performance and is not identified as an accounting measure under both Italian Accounting Principles and IFRS and therefore should not be considered an alternative measure for evaluating the Group's results. Since EBITDA is not regulated by applicable accounting standards, the criteria used by the Group might not be consistent with that adopted by others and therefore may not be comparable.

		At December 31,	At June 30,	At December 31,	At June 30,
		2014	2015	2015	2016
Net capital invested	(Values in millions of EUR)	231.5	246.2	230.2	241.0
Net financial indebtedness	(Values in millions of EUR)	83.6	98.1	80.5	76.3
Group net equity	(Values in millions of EUR)	130.1	130.1	131.7	132.4
Group net equity per share	(Values in units of EUR)	1.2	1.2	1.2	1.2
Current assets/ current liabilities	(Ratio)	2.1	2.4	2.0	2.1
Current assets less invent./ current liabilities (ACID test)	(Ratio)	1.0	1.1	0.9	0.9
Net financial indebtedness/ Net equity	(Ratio)	0.6	0.7	0.5	0.5

### **Aeffe Group**

### **Interim management report**

#### 1. SUMMARY OF THE GROUP'S KEY ACTIVITIES

Aeffe Group operates worldwide in the fashion and luxury goods sector and is active in the design, production and distribution of a wide range of products that includes prêt-a-porter, footwear and leather goods. The Group develops, produces and distributes, with a constant focus on the qualities of uniqueness and exclusivity, its own collections both under its own-label brands, including "Alberta Ferretti", "Philosophy di Lorenzo Serafini", "Moschino" and "Pollini", and under licensed brands, which include "Blugirl", "Cedric Charlier" and "Jeremy Scott". The Group has also licensed to key partners the production and distribution of other accessories and products with which it supplements its product range (perfumes, junior and children's lines, watches, sunglasses and other).

The Group's business is divided, based on the various product lines and brands it sells, into two segments: (i) prêt-a-porter (which includes prêt-a-porter lines, lingerie and swimwear); and (ii) footwear and leather goods.

#### Prêt-a-porter Division

The Prêt-a-porter Division, which is composed of the companies Aeffe, Moschino and Velmar, is mainly involved in the design, production and distribution of luxury prêt-a-porter garments and lingerie, beachwear and loungewear.

In terms of the prêt-a-porter collections, the activity is carried out by Aeffe, both for the production of the Group's proprietary brands ("Alberta Ferretti", "Philosophy di Lorenzo Serafini", "Moschino", "Boutique Moschino" and "Love Moschino") and brands licensed from other companies (such as "Blugirl", "Cedric Charlier" and "Jeremy Scott"). Aeffe also handles the distribution of all Division products both through the retail channel (via subsidiaries) and through the wholesale channel.

Velmar manufactures and distributes lingerie and swimwear collections, and specifically men's/women's lingerie, underwear, beachwear and loungewear. Collections are produced and distributed under the Group's proprietary brands, as "Moschino", and under third-party licensed brands as "Blugirl".

The Prêt-a-porter Division also manages licensing agreements granted to other companies to manufacture Aeffe and Moschino branded product lines such as the "Moschino" brand licensing agreement relating to the *Love* line, "Moschino" branded perfumes and "Moschino" branded sunglasses.

#### Aeffe

Aeffe is the brainchild of designer Alberta Ferretti, who set up her own business in 1972. The history of the Parent Company has developed in parallel with that of its founder, whose personal involvement in fashion has been a key factor in Aeffe's development.

The growth of the Parent Company as an industrial and creative entity has been distinguished from the start by a multi-brand approach, with Aeffe producing and distributing the prêt-a-porter collections of leading fashion houses utilising the know-how acquired in the production of luxury prêt-a-porter lines.

This provides the context for the partnership between Aeffe and designer Franco Moschino, whose brand "Moschino Couture!" it has produced and distributed under an exclusive licence since 1983.

Between 1995 and 2013, Aeffe worked with designer Jean Paul Gaultier producing and distributing the women prêt-à-porter collections branded "Jean Paul Gaultier".

In 2001, Aeffe gained control of Pollini, an established manufacturer of footwear and leather goods. This allowed Aeffe to supplement the collections produced in-house with an accessories line.

In 2002, Aeffe took over Velmar, a firm that had collaborated with Aeffe for some time on the production and distribution of lingerie, beachwear and loungewear lines.

In 2007, Aeffe, obtained the Consob Nulla Osta to public the offering memorandum relating to the Public Offering and the listing on the MTA – Star Segment – of Aeffe S.p.A. ordinary shares, closes successfully the Offer of shares and starts to be traded on the MTA – Star Segment – by Borsa Italiana.

#### Moschino

Moschino was founded in 1983 and grew during the 1990s to become an internationally renowned brand. Following the disappearance in 1994 of its founder, Franco Moschino, his family, staff and friends have kept the designer's legacy alive, respecting his creative identity and philosophy. Rossella Jardini, who has worked for Franco Moschino since 1981, succeeded him as artistic director and becoming in charge of brand image and styling.

The company provides design, marketing and agency services from the Milan showroom for Moschino collections in Italy and overseas.

The company also directly manages seven single-brand Moschino stores, three in Milan, one in Rome, one in Capri, one in Turin and on-line.

In 2013 Jeremy Scott was appointed as creative director of the "Moschino" brand.

#### **Velmar**

Velmar was created in 1983 in San Giovanni in Marignano and is active in the production and distribution of lingerie, underwear, beachwear and loungewear.

In 1990, a partnership began between Velmar and designer Anna Molinari to manufacture lingerie and beachwear lines. That same year, talks began with Aeffe and Genny.

Between 1990 and 1995, Velmar worked with Genny and Fendi, producing all of the swimwear lines designed by the two fashion houses. Between 1990 and 2001, Velmar worked with Itierre and Prada on the design and production of the active and sportswear lines sold under the "Extee" and "Prada" menswear labels.

Between 1995 and 1998, Velmar produced and distributed under licence the beachwear line for Byblos menswear and womenswear.

In 1998, Velmar signed a licensing agreement with Blufin for the production and distribution of "Blugirl" lines.

In 2001, Aeffe acquired 75% of Velmar. Again, this represented a natural progression of the existing partnership between the two companies.

In 2006, Velmar obtained a licence for the production and distribution of the men's beachwear and underwear lines and women's lingerie lines under the "Moschino" brand.

In 2010, Aeffe acquires the remaining 25% of Velmar's share capital.

In 2012 Velmar signed a licensing agreement with Blufin for the design, production and international distribution of "teen" women prêt-à-porter line branded <u>Blugirl Folies</u>.

#### **Aeffe USA**

Aeffe USA is 100% owned by Aeffe S.p.A. and was incorporated in May 1987 under the laws of the State of New York.

The company operates in the wholesale segment of the North American market (United States and Canada) distributing items of clothing and accessories produced by the Parent Company, Pollini S.p.A. and Velmar S.p.A. and other third-party licensed manufacturers, with different collections, of the brands produced by the Parent Company. The company also acts as agent for some of these lines. The company operates out of its

showroom located in midtown Manhattan. Aeffe USA also manages a single-brand store in West Hollywood, Los Angeles.

#### **Aeffe Retail**

Aeffe Retail operates in the retail segment of the Italian market and directly manages 12 stores, both monobrand and multi-brand located in major Italian cities such as Milan, Rome, Venice, Florence and Capri, manages also an on-line mono-brand store.

#### Clan Cafè

Clan Cafè S.r.l., incorporated in 2007, is 62.9% owned by Aeffe Retail. Since 2011 it entered into a lease of a business with the company Jader S.r.l. for the management of a store located in Milan Via Pontaccio 19, which distributes clothing and accessories produced by Aeffe Group and by third parties.

#### **Aeffe UK**

Aeffe UK is 100% owned by Aeffe S.p.A. and manages the store in London's Sloane Street, which sells clothing and accessories under the Alberta Ferretti and Philosophy di Lorenzo Serafini brands.

#### **Aeffe France**

Aeffe France is 99.9% owned by Aeffe S.p.A. and manages the store in Rue St. Honorè in Paris, selling apparel and accessories under the Alberta Ferretti and Philosophy di Lorenzo Serafini brands. The company also acts as an agent for the French market.

#### **Aeffe Japan**

Aeffe Japan, company based in Tokyo and 100% owned by Aeffe S.p.A., has sold, starting from January 1, 2014, the distributing and franchising activities for the collections branded "Alberta Ferretti" and "Philosophy di Lorenzo Serafini" to Woollen Co., Ltd..

In 2014 the company, as owner of a new brand, has decided to develop it in the Japanese market and to that end has licensed it to a third party for the marketing of products in the country.

#### **Moschino Japan**

Moschino Japan, company based in Tokyo and 100% owned by Moschino S.p.A., has sold starting from January 1, 2014, the distributing and franchising activities for the collections branded Moschino to Woollen Co., Ltd..

In 2014 the company, as owner of a new brand, has decided to develop it in the Japanese market and to that end has licensed it to a third party for the marketing of products in the country.

#### **Moschino Korea**

Moschino Korea is 100% owned by Moschino S.p.A. and is based in Seoul. The company exclusively operates in the retail segment through flagship stores under direct management which sell Moschino-branded collections.

#### **Fashoff UK**

Fashoff UK operates by the showroom in London, acting as agent for the Moschino-branded collections produced by Aeffe, and importing the Jeans collections.

The company also directly manages a single-brand Moschino store in London.

#### **Moschino France**

Moschino France is based in the Paris showroom and acts as agent for all Moschino collections except childrenswear, eyewear, perfumes and watches.

The company also directly manages a single-brand Moschino store in Paris.

#### **Moschino Gmbh**

Moschino Gmbh, company that managed directly a single-brand Moschino store in Berlin, starting from January 1, 2016, is liquidation.

#### **Bloody Mary**

Bloody Mary, company based in New York and 100% owned by Moschino S.p.A., has signed, starting from 2014, a sublease contract for the management of a store placed at 401 West 14th Street New York.

#### **Moschino USA**

Moschino USA, company founded in 2014 with base in New York and 100% owned by Moschino S.p.A., directly manage two single-brand Moschino stores, one in Los Angeles and one in New York.

#### Footwear and leather goods Division

The footwear and leather goods Division, which is composed of Pollini and its subsidiaries, mainly handles the design, production and distribution of footwear, small leather goods, bags and matching accessories made from exclusive materials.

The operating activity is mainly carried out by Pollini, which directly handles the design, production and distribution of own-label products, as well as the production and distribution of brands licensed by Group companies.

The footwear and leather goods division also manages licensing agreements granted to other companies to manufacture "Pollini" products such as umbrellas, foulards and ties.

#### **Pollini**

Pollini was established in 1953 in the shoemaking district of San Mauro Pascoli, following in the Italian tradition of handmade leather goods and shoes. Italy is a leading producer of footwear: due to expertise required to make these products, nearly all production sites are located in areas with a long-standing shoemaking tradition, such as San Mauro Pascoli, Vigevano and Strà (PD). The company's philosophy is focused on promoting Pollini in other countries as an amalgam of traditional quality and Italian style, offering a range of products that include shoes, bags and matching accessories.

Between 1957 and 1961, Pollini produced the footwear collections of the designer Bruno Magli.

In the 1960s and early 1970s, Pollini began making shoes under its own label, presenting "themed" collections (such as the "Daytona" sports footwear collection, inspired by the world of motorbike racing).

In the 1970s, Pollini rose to international fame: at that point, its collections were shown in Düsseldorf, Paris and New York, as well as in Milan and Bologna. Around the same time, the first stores opened in Milan, Verona, Varese and Venice.

In 1989, Pollini moved into its new office in Gatteo, in the Italian province of Forlì-Cesena. The new site measures 50,000 sq. m., just over a third of it indoor, with a production workshop and seven-storey building housing the showroom and offices. The new site brought the footwear and leather goods divisions and sales and administration offices under one roof.

In 2001, Aeffe and Pollini reached an agreement whereby Aeffe would acquire a controlling stake in Pollini. The acquisition was a natural progression of the increasingly concentrated partnership between the two companies, enabling the growth of the footwear and leather goods lines designed by Alberta Ferretti.

Always in 2008, Pollini has entered into new license agreements with Drops S.r.l., for the manufacturing of umbrellas, as well as Larioseta S.p.A., for the manufacturing and distribution of neckwear, including women's shawls, women's and men's scarves and ties.

In 2011 Aeffe S.p.A. has acquired the remaining 28% shareholding of Pollini S.p.A., becoming the sole shareholder.

#### **Pollini Retail**

Pollini Retail is active in the retail segment of the Italian market and directly manages 20 stores, between boutiques and outlets, in major Italian cities such as Milan and Venice.

#### **Pollini Suisse**

Pollini Suisse directly manages the mono-brand Pollini store in Mendrisio, Switzerland.

#### **Pollini Austria**

Pollini Austria directly manages the mono-brand Pollini store in Pandorf, Austria.

#### 2. CONSOLIDATED RICLASSIFIED INCOME STATEMENT

(Values in units of EUR)	1 <sup>st</sup> Half	%	1 <sup>st</sup> Half	%	Change	%
	2016	on revenues	2015	on revenues		
REVENUES FROM SALES AND SERVICES	137,782,668	100.0%	128,722,575	100.0%	9,060,093	7.0%
Other revenues and income	5,786,582	4.2%	3,286,684	2.6%	2,499,898	76.1%
TOTAL REVENUES	143,569,250	104.2%	132,009,259	102.6%	11,559,991	8.8%
Changes in inventory	57,084	0.0%	8,931,622	6.9%	( 8,874,538)	(99.4%)
Costs of raw materials, cons. and goods for resale	(45,196,354)	(32.8%)	(48,902,247)	(38.0%)	3,705,893	(7.6%)
Costs of services	( 40,551,797)	(29.4%)	( 37,560,279)	(29.2%)	( 2,991,518)	8.0%
Costs for use of third parties assets	( 11,517,391)	(8.4%)	( 11,371,425)	(8.8%)	( 145,966)	1.3%
Labour costs	( 31,835,354)	(23.1%)	( 30,728,131)	(23.9%)	( 1,107,223)	3.6%
Other operating expenses	( 2,299,620)	(1.7%)	( 2,614,978)	(2.0%)	315,358	(12.1%)
Total Operating Costs	( 131,343,432)	(95.3%)	( 122,245,438)	(95.0%)	( 9,097,994)	7.4%
GROSS OPERATING MARGIN (EBITDA)	12,225,818	8.9%	9,763,821	7.6%	2,461,997	25.2%
Amortisation of intangible fixed assets	( 3,446,474)	(2.5%)	(3,575,208)	(2.8%)	128,734	(3.6%)
Depreciation of tangible fixed assets	( 2,545,359)	(1.8%)	( 2,661,668)	(2.1%)	116,309	(4.4%)
Revaluations/(write-downs) and provisions	( 84,724)	(0.1%)	( 100,616)	(0.1%)	15,892	(15.8%)
Total Amortisation, write-downs and provisions	( 6,076,557)	(4.4%)	( 6,337,492)	(4.9%)	260,935	(4.1%)
NET OPERATING PROFIT / LOSS (EBIT)	6,149,261	4.5%	3,426,329	2.7%	2,722,932	79.5%
Financial income	206,453	0.1%	487,507	0.4%	(281,054)	(57.7%)
Financial expenses	(1,581,899)	(1.1%)	( 2,229,064)	(1.7%)	647,165	(29.0%)
Total Financial Income/(Expenses)	( 1,375,446)	(1.0%)	( 1,741,557)	(1.4%)	366,111	(21.0%)
PROFIT / LOSS BEFORE TAXES	4,773,815	3.5%	1,684,772	1.3%	3,089,043	183.4%
Taxes	( 2,949,380)	(2.1%)	( 1,585,924)	(1.2%)	( 1,363,456)	86.0%
NET PROFIT / LOSS	1,824,435	1.3%	98,848	0.1%	1,725,587	1,745.7%
(Profit)/loss attributable to minority shareholders	( 355,487)	(0.3%)	( 64,191)	(0.0%)	( 291,296)	453.8%
NET PROFIT / LOSS FOR THE GROUP	1,468,948	1.1%	34,657	0.0%	1,434,291	4,138.5%

#### **S**ALES

In the first semester of 2016, Aeffe consolidated revenues amount to EUR 137,783 thousand compared to EUR 128,723 thousand in the first semester of 2015, with a 7.0% increase at current exchange rates and +7.3% at constant exchange rates.

The revenues of the prêt-à-porter division increase by 7.5% (+7.8% at constant exchange rates) to EUR 106,954 thousand.

The revenues of the footwear and leather goods division decrease by 2.6% to EUR 44,819 thousand, before interdivisional eliminations.

#### Sales by brand

(Values in thousands of EUR)	1 <sup>st</sup> Half		1 <sup>st</sup> Half			Change
	2016	%	2015	%	Δ	%
Alberta Ferretti	12,986	9.4%	12,858	10.0%	128	1.0%
Philosophy	7,203	5.2%	5,912	4.6%	1,291	21.8%
Moschino	95,407	69.2%	87,301	67.8%	8,106	9.3%
Pollini	13,593	9.9%	13,909	10.8%	( 316)	(2.3%)
Other	8,594	6.3%	8,743	6.8%	( 149)	(1.7%)
Total	137,783	100.0%	128,723	100.0%	9,060	7.0%

In 1H 2016, Alberta Ferretti brand increases by 1.0% (+1.5% at constant exchange rates), generating 9.4% of consolidated sales, while Philosophy brand increases by 21.8% (+22.1% at constant exchange rates), generating 5.2% of consolidated sales.

In the same period, Moschino brand sales increase by 9.3% (+9.6% at constant exchange rates), contributing to 69.2% of consolidated sales.

Pollini brand records a decrease of 2.3% (-2.2% at constant exchange rates), generating the 9.9% of consolidated sales.

Other brands sales decrease by 1.7% (-1.7% at constant exchange rates), equal to 6.3% of consolidated sales.

#### Sales by geographical area

(Values in thousands of EUR)	1 <sup>st</sup> Half		1 <sup>st</sup> Half		Cha	ange
	2016	%	2015	%	Δ	%
Italy	60,568	44.0%	57,134	44.4%	3,434	6.0%
Europe (Italy and Russia excluded)	30,161	21.9%	28,657	22.3%	1,504	5.2%
Russia	4,837	3.5%	4,666	3.6%	171	3.7%
United States	11,121	8.1%	9,729	7.6%	1,392	14.3%
Rest of the World	31,096	22.5%	28,537	22.1%	2,559	9.0%
Total	137,783	100.0%	128,723	100.0%	9,060	7.0%

In 1H 2016 sales in Italy, amounting to 44.0% of consolidated sales, registered a good growth posting a 6.0% increase to EUR 60,568 thousand.

At constant exchange rates, sales in Europe, contributing to 21.9% of consolidated sales, registered a positive trend reporting an 5.2% increase (+5.7% at constant exchange rates). The Russian market, representing 3.5% of consolidated sales, increased by 3.7%, showing signs of moderate recovery compared to last year.

Sales in the United States, contributing to 8.1% of consolidated sales, posted in 1H 2016 a significant growth of 14.3% at both current and constant exchange rates.

In the Rest of the World, the Group's sales totalled EUR 31,096 thousand, amounting to 22.5% of consolidated sales, recording an increase of 9.0% (+9.7% at constant exchange rates) compared to 1H 2015, especially thanks to the good performance in Greater China, which posted a 27.7% growth.

#### Sales by distribution channel

(Values in thousands of EUR)	1 <sup>st</sup> Half		1 <sup>st</sup> Half		(	Change
	2016	%	2015	%	Δ	%
Wholesale	99,188	72.0%	86,468	67.2%	12,720	14.7%
Retail	33,930	24.6%	38,225	29.7%	( 4,295)	(11.2%)
Royalties	4,665	3.4%	4,030	3.1%	635	15.8%
Total	137,783	100.0%	128,723	100.0%	9,060	7.0%

Revenues generated by the Group in the 1stH 2016 are analysed below:

- 72.0% from the Group's sales organisation, showrooms, agents and importers, franchise outlets, corners and shop-in-shops (wholesale channel), which contributes EUR 86,468 thousand in 1H 2015 and EUR 99,188 thousand in 1H 2016, with an increase of 14.7% (+14.8% at constant exchange rates).
- 24.6% from sales managed directly by the Group (retail channel), which contributes EUR 38,225 thousand in 1H 2015 and EUR 33,930 thousand in 1H 2016, down by 11.2% (-10.5% at constant exchange rates).
   The variation is substantially linked to fewer tourists in the main European cities.
- 3.4% from royalties deriving from licenses granted to third parties for the production and distribution of product lines sold under the Group's brand names. Royalties increase by 15.8% from EUR 4,030 thousand in 1H 2015 to EUR 4,665 thousand in 1H 2016.

#### **LABOUR COSTS**

Labour costs increase from EUR 30,728 thousand in 1H 2015 to EUR 31,835 thousand in 1H 2016 with an incidence on revenues which decrease from 23.9% in the first semester 2015 to 23.1% in the first semesters 2016.

The workforce increases from an average of 1,271 units in the 1H 2015 to 1,291 units in the 1H 2016.

Total	1,291	1,271	20	1.6%
Executive and senior managers	23	23	-	0.0%
Office staff-supervisors	1,041	1,019	22	2.2%
Workers	227	229	(2)	(0.9%)
	2016	2015	Δ	%
Average number of employees by category	1 <sup>st</sup> Half	1 <sup>st</sup> Half	Change	

#### **GROSS OPERATING MARGIN (EBITDA)**

In 1H 2016 consolidated EBITDA is EUR 12,225 thousand (with an incidence of 8.9% of sales) compared to EUR 9,763 thousand in 1H 2015 (with an incidence of 7.6% of sales).

The improvement in profitability was mainly driven by sales growth of the prêt-à-porter division.

EBITDA of the *prêt-à-porter* division is equal to EUR 8,534 thousand (representing the 8.0% of sales) compared to EUR 5,534 thousand in 1H 2015 (representing the 5.6% of sales); the EUR 3,000 thousand increase is mainly driven by sales growth.

EBITDA of the Footwear and leather goods division amounted to EUR 3,692 thousand (8.2% of sales) compared to a EUR 4,229 thousand 1H 2015 (9.2% of sales), with a EUR 537 thousand decrease, mainly attributable to decline in revenues.

### **NET OPERATING PROFIT / LOSS (EBIT)**

Consolidated EBIT is positive for EUR 6,149 thousand compared to EUR 3,426 thousand in 1H 2015, showing an increase of EUR 2,723 thousand.

### **PROFIT / LOSS BEFORE TAXES**

Result before taxes increases of EUR 3.089 thousand from EUR 1,685 thousand in 1H 2015 to EUR 4,774 thousand in 1H 2016.

Thanks to improvement in operating profit and to decrease in financial expenses.

#### **NET PROFIT / LOSS FOR THE GROUP**

The net result for the Group changes from EUR 35 thousand in 1H 2015 to EUR 1,469 thousand in 1H 2016, with an increase in absolute value of EUR 1,434 thousand.

### 3. RECLASSIFIED CONSOLIDATED BALANCE SHEET

Values in surface of FLID	A+ I 20	A+ D 21	A+ l 20
Values in units of EUR)	At June 30,	At December 31,	At June 30
	2016	2015	2015
Trade receivables	37,785,445	38,256,285	38,184,333
Stock and inventories Trade payables	88,919,660 (50,761,587)	89,988,199 ( 61,428,950)	93,886,978 ( 51,917,308
Traue payables	( 30,701,367)	(01,426,930)	( 31,317,300
Operating net working capital	75,943,518	66,815,534	80,154,003
Other short term receivables	26,868,667	26,254,111	27,550,085
Tax receivables	5,353,104	7,229,775	10,066,239
Other short term liabilities	( 18,808,238)	( 14,963,436)	( 17,106,788
Tax payables	( 4,892,709)	( 3,015,292)	( 2,749,626
Net working capital	84,464,342	82,320,692	97,913,913
Tangible fixed assets	62,080,083	63,260,612	64,051,037
Intangible fixed assets	117,713,371	122,820,750	125,624,427
Equity investments	131,558	131,558	131,557
Other fixed assets	3,801,941	4,265,083	4,510,280
Fixed assets	183,726,953	190,478,003	194,317,301
Post employment benefits	( 6,468,870)	( 6,551,605)	(7,001,302
Provisions	( 949,767)	(1,068,715)	* * * * * * * * * * * * * * * * * * * *
Assets available for sale	436,885	436,885	( 968,306 436,885
Long term not financial liabilities	( 285,000)	(14,330,132)	( 14,511,382
Deferred tax assets	11,411,682	11,089,214	12,681,427
Deferred tax dissets  Deferred tax liabilities	(31,308,390)	( 32,207,692)	( 36,666,477
NET CAPITAL INVESTED	241,027,835	230,166,650	246,202,059
Share capital	25,371,407	25,371,407	25,371,407
Other reserves	114,468,233	114,336,595	114,086,891
Profits/(Losses) carried-forward	( 8,883,005)	( 9,486,229)	( 9,405,881
Profits/(Loss) for the period	1,468,948	1,522,096	34,657
Group interest in shareholders' equity	132,425,583	131,743,869	130,087,074
Minority interest in shareholders' equity	32,284,767	17,884,148	17,978,913
	02/201/101		
Total shareholders' equity	164,710,350	149,628,017	148,065,987
Total shareholders' equity  Short term financial receivables		<b>149,628,017</b> (1,815,854)	
·	164,710,350		( 2,215,854
Short term financial receivables	<b>164,710,350</b> ( 2,235,854)	( 1,815,854)	( 2,215,854 ( 7,962,978
Short term financial receivables Cash	164,710,350 ( 2,235,854) ( 10,820,132)	(1,815,854) (9,992,726)	( 2,215,854 ( 7,962,978 17,699,029
Short term financial receivables  Cash  Long term financial liabilities	164,710,350 (2,235,854) (10,820,132) 21,010,272	(1,815,854) (9,992,726) 18,393,626	( 2,215,854 ( 7,962,978 17,699,029 ( 1,949,325
Short term financial receivables  Cash  Long term financial liabilities  Long term financial receivables	164,710,350 ( 2,235,854) ( 10,820,132) 21,010,272 ( 3,232,437)	(1,815,854) (9,992,726) 18,393,626 (2,031,138)	148,065,987 ( 2,215,854 ( 7,962,978 17,699,029 ( 1,949,325 92,565,200 98,136,072

## **NET INVESTED CAPITAL**

Net invested capital increases by 4.7% compared with December 31, 2015.

#### **NET WORKING CAPITAL**

Net working capital amounts to EUR 84,464 thousand (30.4% of LTM sales) compared with EUR 82,320 thousand of December 31, 2015 (30.6% of sales).

The changes in the main items included in the net working capital are described below:

- Operating net working capital (EUR 75,943 thousand) increases of EUR 9,128 thousand compared with the value at December 31, 2015 (EUR 66,815 thousand). Such increase is mainly due to the seasonality of the business;
- Other short term receivables increase of EUR 614 thousand mainly due to increase of credits for prepaid costs generated by the seasonality of the business;
- Other short term payables increase from December 31, 2015 of EUR 3,844 thousand mainly due to the effect of the thirteenth monthly salary accrual, which doesn't have a corresponding value in the balance of ending period 2015;
- The net effect of tax payables/receivables decreases net working capital of EUR 3,754 thousand. Such variation is mainly determined by lower VAT receivables and higher IRES payables.

#### **FIXED ASSETS**

Fixed assets decrease by EUR 6,751 thousand from December 31, 2015 to June 30, 2016.

#### **NET FINANCIAL POSITION**

The net financial position of the Group amounts to EUR 76,317 thousand as of June 30, 2016 compared with EUR 80,539 thousand as of December 31, 2015. Such decrease is mainly due to the better economic results.

#### **SHAREHOLDERS' EQUITY**

The shareholders' equity increases for EUR 15,082 thousand from EUR 149,628 thousand as of December 31, 2015 to EUR 164,710 thousand as of June 30, 2016. The reasons of such increase are illustrated in the explanatory notes. The number of shares is 107,362,504.

#### 4. RESEARCH & DEVELOPMENT ACTIVITIES

Considering the particular nature of the Group's products, research & development activities consist in the continual technical/stylistic renewal of models and the constant improvement of the materials employed in production. Such costs were charged in full to the Income Statement.

#### 5. TRANSACTIONS BETWEEN GROUP COMPANIES AND WITH RELATED PARTIES

During the period, there were no transactions with related parties, including intragroup transactions, which qualified as unusual or atypical. Any related party transactions formed part of the normal business activities of companies in the Group. Such transactions are concluded at standard market terms for the nature of goods and/or services offered.

Information on transactions with related parties, including specific disclosures required by the Consob Communication of July 28, 2006, is provided in Note 39 of the Half-year Condensed Financial Statements at June 30, 2016.

#### 6. SIGNIFICANT EVENTS OF THE PERIOD

No significant events occurred during the semester.

#### 7. SIGNIFICANT EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

Subsequent to the balance sheet date no significant events regarding the Group's activities have to be reported.

# 8. RISKS, UNCERTAINTIES AND PROSPECTIVES FOR THE REMAINING SIX MONTHS OF THE YEAR

The consultative referendum of United Kingdom, in which the majority voted for the country to leave the European Union, has created an unprecedented situation in the history of European integration whose ultimate repercussions cannot readily be foreseen. The IMF has judged the resulting uncertainty to pose a risk to the global economy.

The recovery has proceeded gradually in Italy, driven by domestic demand, even though exports have suffered from the weakness of non- EU markets. Household consumption has benefited from the increase in disposable income and the improvement in the job market; investment has continued to grow, buoyed among other things by the incentives introduced with the last Stability Law. However, the cyclical indicators suggest that, as in the euro area as a whole, GDP expanded more slowly in the second quarter than in the first.

The projections of Banca d'Italia, prepared as part of the Eurosystem staff macroeconomic projections, indicated growth of the Italian economy driven by domestic demand in the three years 2016-18 and a very gradual rise in the rate of inflation. The effects on the macroeconomic outlook of the referendum on the United Kingdom's exit from the European Union are still hard to evaluate; in any event, the risks have increased considerably.

The effect of Brexit on the forecasting scenario depends on mostly hypothetical outcomes. The implications for the projections of movements in the financial, foreign exchange and commodity markets observed after the referendum are minimal. More serious repercussions on economic activity could materialize in the coming months if there were to be a sharp decline in activity in the UK, which could be transmitted to Italy via trade or a cutback in the investment plans of firms active on the British market. These channels could have a perceptible but limited effect on GDP. In this case, and considering the latest data for the second quarter of 2016, growth could come to slightly less than 1 per cent this year and about 1 per cent in the next.

Years of global crisis suggest that the risks could mount rapidly and considerably, with major repercussions on Europe's and Italy's economies if financial market tensions spread and were not countered by decisive use of the economic policy tools available, if banking tensions emerged and no prompt action were taken to safeguard financial stability, or if business and household confidence were substantially undermined. These risks can be warded off by a resolute monetary, macroprudential and fiscal policy response and by the European authorities' success in dispelling the fears for the cohesion of the Union.

We are very satisfied with the Group's positive performance, both in terms of revenues and profitability, as well as with the growth in all the key markets, especially given the continuing geopolitical uncertainty. The slowdown in tourism is currently impacting the retail channel, particularly in Europe, but is more than offset by the continued expansion in geographical areas, such as Greater China and United States. The current global context presents many challenges that we are ready to face implementing strategies focused on the distinctiveness of our brands and on the market's evolution.

## Half-year condensed financial statements at June 30, 2016

## **Financial statements**

## **CONSOLIDATED BALANCE SHEET ASSETS (\*)**

(Values in units of EUR)	Notes	At June 30,	At December 31,	Change
		2016	2015	
NON-CURRENT ASSETS				
Intangible fixed assets				
Key money		29,874,232	33,208,388	(3,334,156)
Trademarks		87,215,409	88,962,178	(1,746,769)
Other intangible fixed assets		623,730	650,184	( 26,454)
Total intangible fixed assets	(1)	117,713,371	122,820,750	(5,107,379)
Tangible fixed assets				
Lands		17,079,431	16,958,413	121,018
Buildings		22,931,227	23,134,692	( 203,465)
Leasehold improvements		15,174,561	15,979,003	( 804,442)
Plant and machinary		2,324,887	2,583,550	( 258,663)
Equipment		338,655	358,278	( 19,623)
Other tangible fixed assets		4,231,322	4,246,676	( 15,354)
Total tangible fixed assets	(2)	62,080,083	63,260,612	(1,180,529)
Other fixed assets				
Equity investments	(3)	131,558	131,558	-
Long term financial receivables	(4)	3,232,437	2,031,138	1,201,299
Other fixed assets	(5)	3,801,941	4,265,083	( 463,142)
Deferred tax assets	(6)	11,411,682	11,089,214	322,468
Total other fixed assets		18,577,618	17,516,993	1,060,625
TOTAL NON-CURRENT ASSETS		198,371,072	203,598,355	( 5,227,283)
CURRENT ASSETS				
Stocks and inventories	(7)	88,919,660	89,988,199	(1,068,539)
Trade receivables	(8)	37,785,445	38,256,285	(470,840)
Tax receivables	(9)	5,353,104	7,229,775	(1,876,671)
Cash	(10)	10,820,132	9,992,726	827,406
Financial receivables	(11)	2,235,854	1,815,854	420,000
Other receivables	(12)	26,868,667	26,254,111	614,556
TOTAL CURRENT ASSETS		171,982,862	173,536,950	( 1,554,088)
Assets available for sale	(13)	436,885	436,885	-
TOTAL ASSETS		370,790,819	377,572,190	( 6,781,371)

Pursuant to Consob Resolution N. 15519 of July 27, 2006, the effects of related party transactions on the Consolidated statement of financial position are presented in the specific scheme provided in the attachment I and are further described in the paragraph "Related party transactions".

### **CONSOLIDATED BALANCE SHEET LIABILITIES (\*)**

(Values in units of EUR)	Notes	At June 30,	At December 31,	Change
		2016	2015	
SHAREHOLDERS' EQUITY	(14)			
Group interest				
Share capital		25,371,407	25,371,407	-
Other reserves		114,468,233	114,336,595	131,638
Profits / (losses) carried-forward		( 8,883,005)	( 9,486,229)	603,224
Net profit / (loss) for the Group		1,468,948	1,522,096	( 53,148)
Group interest in shareholders' equity		132,425,583	131,743,869	681,714
Minority interest				
Minority interests in share capital and reserves		31,929,280	17,697,516	14,231,764
Net profit / (loss) for the minority interests		355,487	186,632	168,855
Minority interests in shareholders' equity		32,284,767	17,884,148	14,400,619
TOTAL SHAREHOLDERS' EQUITY		164,710,350	149,628,017	15,082,333
NON-CURRENT LIABILITIES				
Provisions	(15)	949,767	1,068,715	( 118,948)
Deferred tax liabilities	(6)	31,308,390	32,207,692	( 899,302)
Post employment benefits	(16)	6,468,870	6,551,605	( 82,735)
Long term financial liabilities	(17)	21,010,272	18,393,626	2,616,646
Long term not financial liabilities	(18)	285,000	14,330,132	(14,045,132)
TOTAL NON-CURRENT LIABILITIES		60,022,299	72,551,770	( 12,529,471)
CURRENT LIABILITIES				
Trade payables	(19)	50,761,587	61,428,950	(10,667,363)
Tax payables	(20)	4,892,709	3,015,292	1,877,417
Short term financial liabilities	(21)	71,595,636	75,984,725	(4,389,089)
Other liabilities	(22)	18,808,238	14,963,436	3,844,802
TOTAL CURRENT LIABILITIES		146,058,170	155,392,403	( 9,334,233)
Liabilities available for sale		-	-	-
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		370,790,819	377,572,190	( 6,781,371)

Pursuant to Consob Resolution N. 15519 of July 27, 2006, the effects of related party transactions on the Consolidated statement of financial position are presented in the specific scheme provided in the attachment II and are further described in the paragraph "Related party transactions".

## **CONSOLIDATED INCOME STATEMENT (\*)**

(Values in units of EUR)	Notes	1 <sup>st</sup> Half		1 <sup>st</sup> Half	
		2016	%	2015	%
REVENUES FROM SALES AND SERVICES	(23)	137,782,668	100.0%	128,722,575	100.0%
Other revenues and income	(24)	5,786,582	4.2%	3,286,684	2.6%
TOTAL REVENUES		143,569,250	104.2%	132,009,259	102.6%
Changes in inventory		57,084	0.0%	8,931,622	6.9%
Costs of raw materials, cons. and goods for resale	(25)	( 45,196,354)	(32.8%)	( 48,902,247)	(38.0%)
Costs of services	(26)	( 40,551,797)	(29.4%)	( 37,560,279)	(29.2%)
Costs for use of third parties assets	(27)	( 11,517,391)	(8.4%)	( 11,371,425)	(8.8%)
Labour costs	(28)	( 31,835,354)	(23.1%)	( 30,728,131)	(23.9%)
Other operating expenses	(29)	( 2,299,620)	(1.7%)	( 2,614,978)	(2.0%)
Amortisation, write-downs and provisions	(30)	( 6,076,557)	(4.4%)	( 6,337,492)	(4.9%)
Financial income/(expenses)	(31)	( 1,375,446)	(1.0%)	( 1,741,557)	(1.4%)
PROFIT / LOSS BEFORE TAXES		4,773,815	3.5%	1,684,772	1.3%
Taxes	(32)	( 2,949,380)	(2.1%)	( 1,585,924)	(1.2%)
NET PROFIT / LOSS		1,824,435	1.3%	98,848	0.1%
(Profit)/loss attributable to minority shareholders		( 355,487)	(0.3%)	( 64,191)	(0.0%)
NET PROFIT / LOSS FOR THE GROUP		1,468,948	1.1%	34,657	0.0%

<sup>(\*)</sup> Pursuant to Consob Resolution N. 15519 of July 27, 2006, the effects of related party transactions on the Consolidated Income Statement are presented in the specific scheme provided in the attachment III and are further described in the paragraph "Related party transactions".

### **COMPREHENSIVE INCOME STATEMENT**

(Values in units of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half
	2016	2015
Profit/(loss) for the period (A)	1,824,435	98,848
Other comprehensive income that will not be reclassified subsequently to profit or		
loss:		
Remeasurement of defined benefit plans	-	-
Income tax relating to components of Other comprehensive income that will not be		
reclassified subsequently to profit or loss	-	-
Total other comprehensive income that will not be reclassified subsequently to profit		
or loss, net of tax (B1)	-	-
Other comprehensive income that will be reclassified subsequently to profit or loss:  Gains/(losses) on cash flow hedges  Gains/(losses) on exchange differences on translating foreign operations	( 787,230)	( 4,637)
Income tax relating to components of Other Comprehensive income / (loss)  Total other comprehensive income that will be reclassified subsequently to profit or	-	-
loss, net of tax (B2)	( 787,230)	( 4,637)
Totale Other comprehensive income, net of tax(B1)+(B2)=(B)	( 787,230)	( 4,637)
Total Comprehensive income / (loss) (A) + (B)	1,037,205	94,211
Total Comprehensive income / (loss) attributable to:	1,037,205	94,211
Owners of the parent	681,718	30,020
Non-controlling interests	355,487	64,191

### **CONSOLIDATED CASH FLOW STATEMENT (\*)**

(Values in thousands of EUR)	Notes	1 <sup>st</sup> Half	1 <sup>st</sup> Half
		2016	2015
OPENING BALANCE		9,993	6,692
Profit / loss before taxes		4,774	1,685
Amortisation / write-downs		5,992	6,237
Accrual (+)/availment (-) of long term provisions and post employment benefits		( 202)	( 1,535)
Paid income taxes		( 2,294)	( 1,437)
Financial income (-) and financial charges (+)		1,375	1,742
Change in operating assets and liabilities		( 18,066)	( 15,440)
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(33)	( 8,421)	( 8,748)
Increase (-)/ decrease (+) in intangible fixed assets		1,661	(1,273)
Increase (-)/ decrease (+) in tangible fixed assets		(1,365)	(2,942)
Investments and write-downs (-)/ Disinvestments and revaluations (+)		-	(51)
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(34)	296	( 4,266)
Other variations in reserves and profits carried-forward of shareholders' equity		13,258	(5)
Dividends paid		-	-
Proceeds (+)/repayment (-) of financial payments		( 1,772)	17,288
Increase (-)/ decrease (+) in long term financial receivables		( 1,158)	( 1,256)
Financial income (+) and financial charges (-)		( 1,376)	( 1,742)
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(35)	8,952	14,285
CLOSING BALANCE		10,820	7,963

<sup>(\*)</sup> Pursuant to Consob Resolution N. 15519 of July 27, 2006, the effects of related party transactions on the Consolidated statement of cash flows are presented in the specific scheme provided in the attachment IV and are further described in the paragraph "Related party transactions".

## STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

(Values in thousands of EUR)	Share capital	Share premium reserve	Other reserves	Fair Value reserve	IAS reserve	Profit/(losses) carried-forward	Reamisurement of defined benefit plans reserve	Net profit / loss for the Group	Translation reserve	Group interest in shareholders' equity	Minority interest in shareholders' equity	Total shareholders' equity
At January 1, 2015	25,371	71,240	26,481	7,901	11,459	( 12,112)	( 1,229)	2,742	( 1,796)	130,057	17,915	147,972
Allocation of 2014 income/(loss)	-	-	35	-	-	2,707	-	( 2,742)	-	-	-	-
Dividends paid	-		-	-	-	-			-			-
Treasury stock (buyback)/sale	-			-	-	-		-	-	-		-
Total comprehensive income/(loss) at 30/06/15	-	-	-	-	-	-	-	35	(5)	30	64	94
Other changes	-		-	-	-	-		-	-	-	-	
At June 30, 2015	25,371	71,240	26,516	7,901	11,459	( 9,405)	( 1,229)	35	( 1,801)	130,087	17,979	148,066

(Values in thousands of EUR)	Share capital	Share premium reserve	Other reserves	Fair Value reserve	IAS reserve	Profit/(losses) carried-forward	Reamisurement of defined benefit plans reserve	Net profit / loss for the Group	Translation reserve	Group interest in shareholders' equity	Minority interest in shareholders' equity	Total shareholders' equity
At January 1, 2016	25,371	71,240	26,516	7,901	11,459	( 9,486)	( 1,017)	1,522	( 1,762)	131,744	17,884	149,628
Allocation of 2015 income/(loss)	-	-	919	-	-	603	-	(1,522)	-	-	-	-
Dividends paid	-	-	-	-	-	-	-	-	-	-	-	-
Treasury stock (buyback)/sale	-	-		-	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) at 30/06/16	-	-	-	-	-	-	-	1,469	(787)	682	355	1,037
Other changes	-	-	-	-	-		-	-		-	14,045	14,045
At June 30, 2016	25,371	71,240	27,435	7,901	11,459	( 8,883)	( 1,017)	1,469	( 2,549)	132,426	32,284	164,710

### **Explanatory notes**

#### **GENERAL INFORMATION**

Aeffe Group operates worldwide in the luxury goods sector and is active in the design, production and distribution of a wide range of products that includes prêt-a-porter, footwear and leather goods.

The Group develops, produces and distributes, with a constant focus on the qualities of uniqueness and exclusivity, its own collections both under its own-label brands, including "Alberta Ferretti", "Philosophy di Lorenzo Serafini", "Moschino" and "Pollini", and licensed brands, which include "Blugirl", "Cedric Charlier" and "Jeremy Scott". The Group also has licensed to key partners the production and distribution of other accessories and products with which it supplements its product range (perfumes, junior and children's lines, watches, sunglasses and other).

The Group's business is divided, based on the various product lines and brands it sells, into two segments: prêt-a-porter (which includes prêt-a-porter, lingerie and swimwear) and footwear and leather goods.

The Parent Company Aeffe, an Italian legal entity incorporated as a public limited company (società per azioni) based in San Giovanni in Marignano (RN), is currently listed in the – STAR Segment – of the MTA, the Italian Stock Exchange operated by Borsa Italiana.

Aeffe is controlled by Fratelli Ferretti Holding S.r.l..

These consolidated financial statements include the financial statements of the Parent Company Aeffe and its subsidiaries and the Group's equity interests in affiliated companies. They consist of the balance sheet, income statement, comprehensive income statement, cash flow statement, statement of changes in equity and these notes.

The financial statements are expressed in euro, since this is the currency in which most of the Group's transactions are conducted. Foreign operations are included in the consolidated financial statements according to the principles stated in the notes that follow.

#### **DECLARATION OF CONFORMITY AND REPORTING PRINCIPLES**

The half-year condensed financial statements at June 30, 2016 have been prepared in accordance with International Financial Reporting Standards –"IFRS"- (the designation IFRS also includes all valid International Accounting Standards –"IAS"-, as well as all interpretations of the International Financial Reporting Interpretations Committee –"IFRIC"-, formerly the Standing Interpretations Committee –"SIC"-), issued by the International Accounting Standards Board –"IASB"– endorsed by the European Commission according to the procedures in art. 6 of (EC) Regulation n. 1606/2002 of the European Parliament and Council dated July 19, 2002. In particular, these half-year condensed financial statements have been prepared in accordance with IAS 34 – Interim Financial Reporting.

In the "Accounting policies" section are showed the international accounting principles adopted.

Unless otherwise indicated in the measurement bases described below, these consolidated financial statements were prepared in accordance with the historic cost principle.

The measurement bases were applied uniformly by all Group companies.

#### **CONSOLIDATION PRINCIPLES**

The scope of consolidation at June 30, 2016 includes the financial statements of the Parent Company Aeffe and those of the Italian and foreign companies in which Aeffe holds control either directly or through its subsidiaries and associates or in which it exerts a dominant influence.

If necessary, adjustments were made to the financial statements of subsidiaries to bring their accounting polices into line with those adopted by the Group.

Companies are consolidated using the line-by-line method. The principles adopted for the application of this method are essentially as follows:

- the book value of equity investments held by the Parent Company or other consolidated companies is written-off against the corresponding net equity at June 30, 2016 in relation to assumption of the assets and liabilities of the subsidiaries;
- the difference between historical cost and fair value of the net equity of shareholdings on the acquisition date is allocated as much as possible to the assets and liabilities of the shareholdings. The remainder is allocated to goodwill. In accordance with the transitional provisions of IFRS 3, the Group, in case it was present, has ceased to depreciate goodwill, instead subjecting it to impairment tests;
- significant transactions between consolidated companies are written-off, as are receivables and payables and earnings not yet realised from third parties arising from transactions between Group companies, excluding any tax effect;
- minority interests in shareholders' equity and net profit are reported in the relevant items of the consolidated balance sheet and income statement;
- companies acquired during the period are consolidated from the date on which majority control was achieved.

#### **Subsidiaries**

Subsidiaries are enterprises controlled by the Company. Control is the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are consolidated from the date on which the Group acquires control and until the date when such control ceases.

The acquisition of subsidiaries is accounted for using the acquisition method. Acquisition cost is determined by adding together the fair values of the assets transferred, the shares issued and the liabilities assumed on the acquisition date, plus the costs directly associated with the acquisition. Any surplus acquisition cost over the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of the associate is recognised as goodwill.

If the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of the associate exceeds acquisition cost, the difference is immediately recorded in the income statement.

Intercompany balances, transactions, revenue and costs are eliminated in the consolidated statements.

Furthermore, intercompany business combinations are recognised by maintaining the same book value of assets and liabilities as previously recorded in the consolidated financial statements.

#### **Associates**

An associate is an enterprise in which the Group has significant influence, but has neither sole or joint control, by taking part in decisions regarding the company's financial and operating strategy.

Trading results and the assets and liabilities of associates are accounted for in the consolidated financial statements based on the equity method, except where they are classified as held for sale.

According to this method, equity interests in associates are recorded in the balance sheet at cost, adjusted to take account of changes following the acquisition of their net assets, excluding any loss in value of individual investments. Losses of associates that exceed the Group's percentage interest in them (including long-term receivables that essentially form part of the Group's net investment in the associate) are not recognised unless the Group has an obligation to cover them. The surplus acquisition cost over the parent's percentage share of the present value of the identifiable assets, liabilities and contingent liabilities of the associate on the acquisition date is recognised as goodwill. Goodwill is included in the carrying amount of the investment and

is subjected to impairment tests. The historical cost deficit compared with the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of associates on the acquisition date is credited to the income statement in the year of acquisition. With reference to operations between a Group company and an associate, unrealised gains and losses are eliminated in equal measure to the Group's percentage interest in the associate, except for cases where the unrealised losses constitute evidence of impairment of the asset transferred.

#### **SCOPE OF CONSOLIDATION**

The companies included in the scope of consolidation are listed in the following table:

Company	Location	Currency	Share capital	Direct interest	Indirect interest
Companies included in the scope of	of consolidation				
Italian companies					
Aeffe Retail S.p.A.	S.G. in Marignano (RN) Italy	EUR	8,585,150	100%	
Clan Cafè S.r.l.	S.G. in Marignano (RN) Italy	EUR	100,000		62,9% (iii)
Moschino S.p.A.	S.G. in Marignano (RN) Italy	EUR	66,817,108	70%	
Pollini S.p.A.	Gatteo (FC) Italy	EUR	6,000,000	100%	
Pollini Retail S.r.l.	Gatteo (FC) Italy	EUR	5,000,000		100% (i)
Velmar S.p.A.	S.G. in Marignano (RN) Italy	EUR	120,000	100%	
Foreign companies					
Aeffe France S.a.r.l.	Paris (FR)	EUR	50,000	100%	
Aeffe UK Ltd.	London (GB)	GBP	310,000	100%	
Aeffe USA Inc.	New York (USA)	USD	600,000	100%	
Divè S.a.	Galazzano (RSM)	EUR	260,000	75%	
Fashoff UK Ltd.	London (GB)	GBP	1,550,000		70% (ii)
Moschino Japan Inc.	Tokio (J)	JPY	120,000,000		70% (ii)
Moschino Korea Ltd.	Seoul (ROK)	KRW	6,192,940,000		70% (ii)
Moschino France S.a.r.l.	Paris (FR)	EUR	1,612,000		70% (ii)
Moschino Retail G.m.b.h.	Berlin (D)	EUR	395,500		70% (ii)
Moschino USA Inc.	New York (USA)	USD	10,000		70% (ii)
Aeffe Japan Inc.	Tokio (J)	JPY	3,600,000	100%	
Bloody Mary Inc.	New York (USA)	USD	100,000		70% (ii)
Pollini Suisse S.a.g.l.	Chiasso (CH)	CHF	20,000		100% (i)
Pollini Austria G.m.b.h.	Vienna (A)	EUR	35,000		100% (i)

#### Notes (details of indirect shareholdings):

(i) 100% owned by Pollini Spa;

(ii) 100% owned by Moschino Spa;

(iii) 62,893% owned by Aeffe Retail.

#### During the period the following operations have been completed:

a) Capital increase of EUR 46.817.108 for Moschino S.p.A..

#### **FOREIGN CURRENCIES**

#### Functional and reporting currency

The amounts in the financial statements of each Group enterprise are measured using the operating currency or the currency of the economic area in which the enterprise operates. These consolidated financial statements are presented in euro, which is the operating and reporting currency of the Parent Company.

#### Foreign currency transactions

Foreign currency transactions are converted into the operating currency at the exchange rate in force on the transaction date. Cash assets and liabilities denominated in foreign currencies are converted at the exchange rate in force on the balance sheet date. Any exchange rate differences arising from the elimination of these transactions or from the conversion of cash assets and liabilities are posted to the income statement. Non-cash assets and liabilities in foreign currencies that are measured at fair value are converted at the exchange rates in force on the date on which the fair value was determined.

#### Financial statements of foreign companies

The financial statements of companies outside the euro-zone are translated into euro based on the following procedures:

- (i) assets and liabilities, including goodwill and fair value adjustments arising from consolidation are converted at the exchange rate in force on the balance sheet date;
- (ii) revenue and costs are converted at the average rate for the period, which must be close to the exchange rate in force on the transaction date;
- (iii) exchange rate differences are recognised in a separate account in shareholders' equity. When a foreign company is sold, the total amount of accumulated exchange rate differences relating to that company are recorded in the income statement.

The exchange rates used for the conversion into euro of the financial and equity statements of companies included in the scope of consolidation are listed in the following table:

Currency description	Actual exchange rate	Average exchange	Actual exchange rate	Average exchange	Actual exchange rate	Average exchange
		rate		rate		rate
	At June 30, 2016	I° sem 2016	At December 31, 2015	2015	At June 30, 2015	I° sem 2015
United States Dollars	1.1102	1.1159	1.0887	1.1095	1.1189	1.1158
United Kingdom Pounds	0.8265	0.7788	0.7340	0.7259	0.7114	0.7323
Japanese Yen	114.0500	124.4136	131.0700	134.3140	137.0100	134.2042
South Korean Won	1278.4800	1318.9161	1280.7800	1256.5444	1251.2700	1227.3118
Swiss Franc	1.0867	1.0960	1.0835	1.0679	1.0413	1.0567

#### **FINANCIAL STATEMENT FORMATS**

As part of the options available under IAS 1 for the preparation of its economic and financial position, The Group has elected to adopt a balance sheet format that distinguishes between current and non-current assets and liabilities, and an income statement that classifies costs by type of expenditure, since this is deemed to reflect more closely its business activities. Within the income statement, as intermediate results, they are exposed EBITDA and EBIT, considered representative indicators of company performance. The cash flow statement is presented using the "indirect" format.

With reference to Consob Resolution n. 15519 dated July 27, 2006 regarding the format of the financial statements, additional schedules have also been presented for the income statement, the statement of financial position and the statement of cash flows in order to identify any significant transactions with related parties. This has been done to avoid any compromising the overall legibility of the main financial statements.

#### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of this half-year financial report are the same used as those used in the preparation of the consolidated financial statement as of December 31, 2015, as described in the consolidated financial statements for the year ended December 31, 2015, except for the following interpretations and amendments to the accounting principles that have been mandatory since January 1, 2016 (unless otherwise indicated):

On December 12, 2013 the IASB issued the Annual Improvements to IFRSs 2010–2012 Cycle and Annual Improvements to IFRSs 2011–2013 Cycle. The most important topics addressed in these amendments are,

among others, the definition of vesting conditions in IFRS 2 – Share based payment, the disclosure on judgment used in the aggregation of operating segments in IFRS 8 – Operating Segments, the identification and disclosure of a related party transaction that arise when a management entity provides key management personnel service to a reporting entity in IAS 24 - Related Party disclosures, the extension of the exclusion from the scope of IFRS 3 – Business Combinations to all types of joint arrangements and to clarify the application of certain exceptions in IFRS 13 – Fair value Measurement.

On May 6, 2014, the IASB issued amendments to IFRS 11 – Joint arrangements: Accounting for acquisitions of interests in joint operations, clarifying the accounting for acquisitions of an interest in a joint operation that constitutes a business. The amendments are effective, retrospectively, for annual periods beginning on or after January 1, 2016 with earlier application permitted.

On May 12, 2014, the IASB issued amendments to IAS 16 – Property, Plant and Equipment and IAS 38 – Intangible Assets, included in the title "Clarification of Acceptable Methods of Depreciation and Amortisation". The requirements of IAS 16 are amended to clarify that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate. The requirements of IAS 38 are amended to introduce a rebuttable presumption that a revenue-based amortisation method for intangible assets is inappropriate for the same reasons as in IAS 16. However, the IASB states that there are limited circumstances when the presumption can be overcome. They will apply for annual periods beginning on or after January 1, 2016.

On July 24, 2014 the IASB issued the final version of IFRS 9 - Financial Instruments.

There follows the main aspects of the new international accounting principle:

#### Classification and Measurement

Classification determines how financial assets and financial liabilities are accounted for in financial statements and, in particular, how they are measured on an ongoing basis. IFRS 9 introduces a logical approach for the classification of financial assets, which is driven by cash flow characteristics and the business model in which an asset is held. This single, principle-based approach replaces existing rule-based requirements that are generally considered to be overly complex and difficult to apply. The new model also results in a single impairment model being applied to all financial instruments, thereby removing a source of complexity associated with previous accounting requirements.

#### • Impairment

During the financial crisis, the delayed recognition of credit losses on loans (and other financial instruments) was identified as a weakness in existing accounting standards. As part of IFRS 9, the IASB has introduced a new, expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, the new Standard requires entities to account for expected credit losses from when financial instruments are first recognised and to recognise full lifetime expected losses on a more timely basis. The IASB has already announced its intention to create a transition resource group to support stakeholders in the transition to the new impairment requirements.

#### Hedge accounting

IFRS 9 introduces a substantially-reformed model for hedge accounting, with enhanced disclosures about risk management activity. The new model represents a significant overhaul of hedge accounting that aligns the accounting treatment with risk management activities, enabling entities to better reflect these activities in their financial statements. In addition, as a result of these changes, users of the financial statements will be provided with better information about risk management and the effect of hedge accounting on the financial statements.

#### Own credit

IFRS 9 also removes the volatility in profit or loss that was caused by changes in the credit risk of liabilities elected to be measured at fair value. This change in accounting means that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognised in profit or loss. Early application of this improvement to financial reporting, prior to any other changes in the accounting for financial instruments, is permitted by IFRS 9.

The amendments will apply for annual periods beginning on or after January 1, 2018. Earlier application is permitted.

On August 12, 2014 the IASB published Equity Method in Separate Financial Statements (Amendments to IAS 27). The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendments will help some jurisdictions move to IFRS for separate financial statements, reducing compliance costs without reducing the information available to investors.

The amendments respond to requests that the IASB had received during its inaugural public agenda consultation. The amendments are effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.

On September 11, 2014 the IASB published 'Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)'. The amendments address a conflict between the requirements of IAS 28 'Investments in Associates and Joint Ventures' and IFRS 10 'Consolidated Financial Statements' and clarify that in a transaction involving an associate or joint venture the extent of gain or loss recognition depends on whether the assets sold or contributed constitute a business. They are effective for annual periods beginning on or after January 1, 2016, with earlier application being permitted.

On September 25, 2014 the IASB published Annual Improvements to IFRSs 2012 – 2014 Cycle. The document introduces amendments to the following principles: IFRS 5, 'Non-current assets held for sale and discontinued operations'; IFRS 7, 'Financial instruments: Disclosures'; IAS 19, 'Employee benefits'; IAS 34, 'Interim financial reporting'. They will apply for annual periods beginning on or after January 1, 2016.

On December 18, 2014 the IASB published 'Disclosure Initiative (Amendments to IAS 1)'. The amendments aim at clarifying IAS 1 to address perceived impediments to preparers exercising their judgement in presenting their financial reports. They are effective for annual periods beginning on or after January 1, 2016, with earlier application being permitted.

On December 18, 2014 the IASB published "Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28). The amendments address issues that have arisen in the context of applying the consolidation exception for investment entities. They are effective for annual periods beginning on or after January 1, 2016, with earlier application being permitted

On September 11, 2015 the IASB published the document Effective Date of IFRS 15, in which it has been deferred by one year, from the January 1, 2017 to the January 1, 2018, the effective date of the IFRS 15 "Revenue from Contracts with Customers".

On January 13, 2016 the IASB published the new accounting Standard, IFRS 16 Leases that will replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases—Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

It sets out the principles for the recognition, measurement, presentation and disclosure of leases. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17 Leases. Accordingly, a lessor continues to classify its leases as operating

leases or finance leases, and to account for those two types of leases differently. IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15. it is yet to be endorsed for application in the European Union.

# COMMENTS ON THE CONSOLIDATED BALANCE SHEET NON-CURRENT ASSETS

At the date of these half-year condensed financial statements there are no indications that assets may be impaired.

#### 1. INTANGIBLE FIXED ASSETS

The table below illustrates the breakdown and the changes of this item:

(Values in thousands of EUR)	Brands	Key money	Other	Total
Net book value at January 1, 2016	88,962	33,209	650	122,821
Increases	-	487	155	642
- increases externally acquired	-	487	155	642
- increases from business aggregations	-	-	-	-
Disposals	-	( 2,279)	-	( 2,279)
Translation diff. / other variations	-	-	( 25)	( 25)
Amortisation	( 1,747)	( 1,543)	( 156)	(3,446)
Net book value at June 30, 2016	87,215	29,874	624	117,713

Changes in intangible fixed assets highlight the following variations:

- o increases equal to EUR 642 thousand, mainly related to key money;
- o disposals equal to EUR 2,279 thousand;
- o amortisation of the period equal to EUR 3,446 thousand.

#### **Brands**

This item includes the Group's own-label brands ("Alberta Ferretti", "Philosophy di Lorenzo Serafini", "Moschino", "Boutique Moschino", "Love Moschino", "Pollini", "Studio Pollini"). A breakdown of brands is given below:

(Values in thousands of EUR)	Brand residual life	June 30,	December 31,
		2016	2015
Alberta Ferretti	27	3,337	3,400
Moschino	29	48,587	49,551
Pollini	25	35,291	36,011
Total		87,215	88,962

#### **Key money**

Key money refers to the amounts paid by the Group to take over leases relating to directly managed stores or, in the case of business combinations, the fair value of these assets at the time of acquisition.

The Group, up to the year 2008, even on the stock of valuations drawn up by independent experts, pointed out the scarce significance of the deadline attributable to the term of the leases. Indeed, to this regard the safeguards given to the lessee by the market routine and by specific legal provisions, which are combined with a strategy of progressive further expansion of the network carried forward by the companies of the Group that usually renews the leases before their natural expiration and regardless of the intention to

continue using the locations as Group boutiques, in view of the value attributable to the commercial positions concerned.

Following the change of the key money market, the Group deemed it proper to introduce a change of estimate on their useful life, switching from an indefinite useful life to a finite useful life.

Starting from 2009, a reversed trend has been noted. Although not generalised, it has led several of the lessors of the market to ask that the contract be terminated as the expiration date draws near. Even if the most recent transactions carried out by the Group are reassuring with regard to the entire recoverability of the original value of the key money, by virtue of the new market definition, the directors prudentially deemed it correct to change the estimate of useful life. Based on the experience of the renewals obtained from the lessors in past financial years, the directors deemed it fitting to estimate a useful life corresponding to the residual term of the contract, and generally plan a renewal for another 6 years, considering a final end value equal to the amounts due by way of indemnity for taking over the lease if provided for by the national regulations.

#### Other

The item other mainly includes software licences.

#### 2. TANGIBLE FIXED ASSETS

The table below illustrates the breakdown and the changes of this item:

(Values in thousands of EUR)	Lands	Buildings	Leasehold improvements	Plant and machinery	Industrial and commercial equipment	Other tangible assets	Total
Net book value at January 1, 2016	16,958	23,135	15,979	2,584	358	4,247	63,261
Increases Disposals Translation diff. / other variations	121	77 - -	1,166 (341) (290)	82 (7) (3)	55 (7) (2)	623 ( 120) 10	2,124 ( 475) ( 285)
Depreciation Depreciation	-	( 281)	(1,339)	(331)	(65)	( 529)	(2,545)
Net book value at June 30, 2016	17,079	22,931	15,175	2,325	339	4,231	62,080

Tangible fixed assets are changed as follows:

- Increases for new investments of EUR 2,124 thousand. These mainly refer to new investments in leasehold improvements.
- Disposals, net of the accumulated depreciation, of EUR 475 thousand.
- Decreases for differences arising on translation and other variations of EUR 285 thousand.
- Depreciation of EUR 2,545 thousand charged in relation to all tangible fixed assets, except for land, using the rates applicable to each category.

#### **OTHER NON-CURRENT ASSETS**

#### 3. EQUITY INVESTMENTS

This item includes holdings represented by the cost.

#### 4. LONG TERM FINANCIAL RECEIVABLES

Long term financial receivables increase from EUR 2,031 thousand at December 31, 2015 to EUR 3,232 thousand at June 30, 2016.

The variation is determined by the long-term portion of the financial receivable generated by the sale of a boutique.

#### 5. OTHER FIXED ASSETS

This item mainly includes receivables for security deposits relating to commercial leases and receivables related to the income recognized by Woollen Co., Ltd. to Aeffe Group as a result of the reorganization of the Japanese Distribution Network.

#### 6. DEFERRED TAX ASSETS AND LIABILITIES

The table below illustrates the breakdown of this item at June 30, 2016 and at December 31, 2015:

(Values in thousands of EUR)	Recei	vables	Liabilities		
	At June 30, 2016	At December 31, 2015	At June 30, 2016	At December 31, 2015	
Tangible fixed assets	-	-	( 29)	( 32)	
Intangible fixed assets	3	3	( 144)	(163)	
Provisions	1,635	1,625	-	-	
Costs deductible in future periods	4,886	4,849	-	-	
Income taxable in future periods	430	443	( 1,543)	( 1,658)	
Tax losses carried forward	3,845	3,557	-	-	
Other	5	5	( 53)	( 59)	
Tax assets (liabilities) from transition to IAS	608	607	( 29,539)	( 30,296)	
Total	11,412	11,089	( 31,308)	( 32,208)	

Changes in temporary differences during the period are illustrated in the following table:

(Values in thousands of EUR)	Opening balance	Differences arising on translation	Recorded in the income statement	Other	Closing balance
Tangible fixed assets	( 32)	-	3	-	( 29)
Intangible fixed assets	(160)	-	19	-	(141)
Provisions	1,625	(4)	14	-	1,635
Costs deductible in future periods	4,849	(1)	38	-	4,886
Income taxable in future periods	(1,215)	-	102	-	(1,113)
Tax losses carried forward	3,557	150	628	( 490)	3,845
Other	( 54)	1	28	(23)	(48)
Tax assets (liabilities) from transition to IAS	( 29,689)	-	678	80	(28,931)
Total	( 21,119)	146	1,510	( 433)	( 19,896)

The negative variation of EUR 433 thousand in the column "Other" mainly refers to the compensation of the tax payables for IRES of the period matured in some of the Group's subsidiaries with the receivable for deferred tax generated in Aeffe Spa as a consequence of the adhesion of the subsidiaries to the fiscal consolidation.

Deferred tax assets related to costs deductible in future periods mainly relate to the deferred taxation on provisions for doubtful investments and for risks and charges related to Moschino Japan Ltd. and Bloody Mary Inc., both subsidiaries of Moschino Spa, and to Aeffe Japan Inc., a subsidiary of Aeffe Spa.

Deferred tax assets have been determined estimating the future recoverability of such activities.

#### **CURRENT ASSETS**

# 7. STOCKS AND INVENTORIES

# This item comprises:

(Values in thousands of EUR)	At June 30,	At December 31,	Chan	ge
	2016	2015	Δ	%
Raw, ancillary and consumable materials	14,805	15,649	( 844)	(5.4%)
Work in progress	8,046	6,752	1,294	19.2%
Finished products and goods for resale	66,035	67,506	( 1,471)	(2.2%)
Advance payments	34	81	( 47)	(58.0%)
Total	88,920	89,988	( 1,068)	(1.2%)

Inventories of raw materials and work in progress mainly relate to the production of the Autumn/Winter 2016 collections, while finished products mainly concern the Spring/Summer 2016 and the Autumn/Winter 2016 collections and the Spring/Summer 2017 sample collections.

#### 8. TRADE RECEIVABLES

This item is illustrated in details in the following table:

Total	37,785	38,256	( 471)	(1.2%)	
Trade receivables (Allowance for doubtfull account)	39,786 ( 2,001)	40,215 (1,959)	( 429)	(1.1%)	
	2016	2015	Δ	%	
(Values in thousands of EUR)	At June 30,	At June 30, At December 31,		Change	

Trade receivables amount to EUR 39,786 thousand at June 30, 2016, showing a decrease of 1.1% compared with the amount at December 31, 2015 (EUR 40,215 thousand).

Management considers that the fair value of amounts due from customers approximates their book value.

The allowance for doubtful accounts is determined by reference to a detailed analysis of the available information and, in general, is based on historical trends.

#### 9. TAX RECEIVABLES

This item in illustrated in details in the following table:

(Values in thousands of EUR)	At June 30,	At December 31,	(	Change
	2016	2015	Δ	%
VAT	2,813	3,636	( 823)	(22.6%)
Corporate income taxes (IRES)	864	1,234	( 370)	(30.0%)
Local business tax (IRAP)	390	975	( 585)	(60.0%)
Amounts due by tax authority for withheld taxes	17	33	(16)	(48.5%)
Other tax receivables	1,269	1,352	( 83)	(6.1%)
Total	5,353	7,230	( 1,877)	(26.0%)

As of June 30, 2016, the Group's tax receivables amount to EUR 5,353 thousand, recording a decrease of EUR 1,877 thousand compared to December 31, 2015, mainly due to the decrease of VAT, IRES and IRAP receivables.

#### 10. CASH

#### This item includes:

(Values in thousands of EUR)	At June 30,	At December 31,	(	Change
	2016	2015	Δ	%
Bank and post office deposits	10,438	9,200	1,238	13.5%
Cheques	16	25	(9)	(36.0%)
Cash in hand	366	768	( 402)	(52.3%)
Total	10,820	9,993	827	8.3%

Bank and postal deposits represent the nominal value of the current account balances with credit institutions, including interest accrued on the balance sheet date. Cash in hand and equivalents represent the nominal value of the cash held on the balance sheet date.

The increase in cash and cash equivalent, recorded at June 30, 2016 compared with the amount recorded at December 31, 2015, is EUR 827 thousand. About the reason of this variation refer to the Statement of Cash Flows.

# 11. FINANCIAL RECEIVABLES

The item is compared with the respective value at December 31, 2015:

(Values in thousands of EUR)	At June 30,	At December 31,	(	Change
	2016	2015	Δ	%
Financial receivables	2,236	1,816	420	23.1%
Total	2,236	1,816	420	23.1%

At June 30, 2016 financial receivables increase of EUR 420 thousand.

The variation of the period is related to the short term portion of the financial receivable generated by the sale of a boutique.

# 12. OTHER RECEIVABLES

# This caption comprises:

(Values in thousands of EUR)	At June 30,	At June 30, At December 31,		Change	
	2016	2015	Δ	%	
Credits for prepaid costs	19,796	19,068	728	3.8%	
Advances for royalties and commissions	1,143	741	402	54.3%	
Advances to suppliers	107	203	( 96)	(47.3%)	
Accrued income and prepaid expenses	2,935	3,167	( 232)	(7.3%)	
Other	2,888	3,075	( 187)	(6.1%)	
Total	26,869	26,254	615	2.3%	

Other current receivables increase by EUR 615 thousand mainly for the increase of prepaid leases and credits for prepaid costs generated by the seasonality of the business.

Credits for prepaid costs relate to the costs incurred to design and make samples for the Spring/Summer 2017 collections, which the corresponding revenues from sales have not been realised yet for and the partial suspension of the same costs for the Autumn/Winter 2016 collections.

# 13. ASSETS AND LIABILITIES AVAILABLE FOR SALE

This item is illustrated in details in the following table:

(Values in thousands of EUR)	At June 30,	At December 31,	Change
	2016	2015	Δ
Other fixed assets	437	437	-
Total Assets	437	437	0

# 14. Shareholders' equity

Described below are the main categories of shareholders' equity at June 30, 2016, while the corresponding variations are described in the prospect of shareholders' equity.

Total	164,710	149,628	15,082
Minority interest	32,284	17,884	14,400
Translation reserve	( 2,549)	( 1,762)	( 787)
Net profit / (loss) for the Group	1,469	1,522	(53)
Reamisurement of defined benefit plans reserve	( 1,017)	( 1,017)	-
Profits / (losses) carried-forward	( 8,883)	( 9,486)	603
IAS reserve	11,459	11,459	-
Fair value reserve	7,901	7,901	-
Other reserves	27,435	26,516	919
Share premium reserve	71,240	71,240	-
Share capital	25,371	25,371	-
	2016	2015	Δ
(Values in thousands of EUR)	At June 30,	At December 31,	Change

# SHARE CAPITAL

Share capital as of June 30, 2016, totally subscribed and paid, (gross of treasury shares) totals EUR 26,841 thousand), and is represented by 107,362,504 shares, par value EUR 0.25 each. At June 30, 2016 the Parent Company holds 5,876,878 treasury shares, representing the 5.5% of its share capital.

There are no shares with restricted voting rights, without voting rights or with preferential rights. The number of outstanding shares is not changed during the period.

# SHARE PREMIUM RESERVE

The share premium reserve amounts to EUR 71,240 thousand and it remains unchanged since December 31, 2015.

# OTHER RESERVES

The changes in these reserves reflect the allocation of prior-year profit of the Parent Company.

# FAIR VALUE RESERVE

The fair value reserve derives from the application of IAS 16 in order to measure the land and buildings owned by the Company at their fair value, as determined with reference to an independent appraisal.

#### IAS RESERVE

The IAS reserve, formed on the first-time adoption of IFRS, reflects the differences in value that emerged on the transition from ITA GAAP to IFRS. The differences reflected in this equity reserve are stated net of tax effect, as required by IFRS 1. Each difference was allocated on a pro rata basis to minority interests.

# PROFITS/(LOSSES) CARRIED-FORWARD

The caption Profits/(losses) carried-forward increase mainly as a consequence of the consolidated result recorded during the year ended at December 31, 2015.

# REAMISUREMENT OF DEFINED BENEFIT PLANS RESERVE

The reamisurement of defined benefit plans reserve amounts to EUR -1.017 thousand and it remains unchanged since December 31, 2015.

#### TRANSLATION RESERVE

The translation reserve amounts to EUR -2,549 thousand and is related to the conversion of companies' financial statements in other currency than EUR.

#### MINORITY INTERESTS

The variation is due to the subscription of the capital increase of Moschino Spa by minority shareholders and to the portion of result for the period ended at June 30, 2016 attributable to the minority shareholders.

Minority interests represent the shareholders' equity of consolidated companies owned by other shareholders and include the corresponding IAS reserve.

# **NON-CURRENT LIABILITIES**

# 15. Provisions

Provisions are illustrated in the following statement:

(Values in thousands of EUR)	At December 31,	Increases	Decreases	At June 30,
	2015			2016
Pensions and similar obligations	818	32	(90)	760
Other	251	16	( 77)	190
Total	1,069	48	( 167)	950

The supplementary clientele severance indemnity fund is determined based on an estimate of the liability relating to the severance of agency contracts, taking account of statutory provisions and any other relevant factor, such as statistical data, average duration of agency contracts and their rate of turnover. The item is calculated based on the actual value of the outflow necessary to extinguish the obligation. The decrease of EUR 167 thousand is related to the liquidation of agents.

Potential tax liabilities for which no reserves have been established, since it is not considered probable that they will give rise to a liability for the Group, are described in the paragraph "Contingent liabilities".

# 16. Post-employment benefits

The severance indemnities payable on a deferred basis to all employees of the Group are deemed to represent a defined benefits plan (IAS 19), since the employer's obligation does not cease on payment of the contributions due on the remuneration paid, but continue until termination of the employment relationship.

For plans of this type, the standard requires the amount accrued to be projected forward in order to determine the amount that will be paid on the termination of employment, based on an actuarial valuation that takes account of employee turnover, likely future pay increases and any other applicable factors. This methodology does not apply to those employees whose severance indemnities are paid into approved supplementary pension funds which, in the circumstances, are deemed to represent defined contributions plans.

Starting from January 1, 2007, the Finance Law and related enabling decrees introduced significant changes to the regulations governing severance indemnities, including the ability of employees to choose how their individual severance indemnities will be allocated. In particular, employees can now allocate the new amounts accrued to approve pension plans or decide to retain them with the employer (which must pay the related severance contributions into a treasury account managed by INPS).

Changes in the provision are illustrated in the following statement:

Total	6,552	189	( 272)	6,469
Post employment benefits	6,552	189	( 272)	6,469
	2015			2016
,			variations	
(Values in thousands of EUR)	At December 31,	Increases	Decreases/ Other	At June 30,

The entry decreases/other changes includes the decrease for the liquidation of the post employment benefits.

# 17. LONG-TERM FINANCIAL LIABILITIES

The following table contains details of long-term borrowings:

(Values in thousands of EUR)	At June 30,	At December 31,		Change
	2016	2015	Δ	%
Loans from financial institutions Amounts due to other creditors	20,938 72	18,322 72	2,616	14.3% n.a.
Total	21,010	18,394	2,616	14.2%

The entry "Loans from financial institutions" relate to the portion of bank loans due beyond 12 months. This entry mainly refers to a ten-year mortgage loan disbursed in November 2013 to the Parent company Aeffe Spa for an amount of EUR 11.5 million on a real estate based in Gatteo, headquarter of the subsidiary Pollini Spa. It should be noted that such real estate from 2002 to 2012 was object of a lease-back operation.

All other operations are unsecured loans and bank finance not assisted by any form of security and they are not subject to special clauses, except for the early repayment clauses normally envisaged in commercial practice. Furthermore, there are no covenants to comply with specific financial terms or negative pledges.

The following table contains details of bank loans as of June 30, 2016, including the current portion and long term portion:

Total	31,484	10,546	20,938
Bank borrowings	31,484	10,546	20,938
(Values in thousands of EUR)	I otal amount	Current portion	Long term portion

The total due beyond five years amount to EUR 3,168 thousand.

# 18. LONG-TERM NOT FINANCIAL LIABILITIES

This caption decreases of EUR 14.045 thousand as a result of the subscription of the capital increase of Moschino Spa by the parent company and by the shareholder Sinv.

# **CURRENT LIABILITIES**

# 19. TRADE PAYABLES

The item is compared with the respective value at December 31, 2015:

(Values in thousands of EUR)	At June 30,	At December 31,	(	Change
	2016	2015	Δ	%_
Trade payables	50,762	61,429	( 10,667)	(17.4%)
Total	50,762	61,429	( 10,667)	(17.4%)

Trade payables are due within 12 months and concern debts for supplying goods and services.

# 20. TAX PAYABLES

Tax payables are analysed in comparison with the related balances as of December 31, 2015 in the following table:

(Values in thousands of EUR)	At June 30,	At December 31,	Change	
	2016	2015	Δ	%
Local business tax (IRAP)	44	-	44	n.a.
Corporate income tax (IRES)	2,331	-	2,331	n.a.
Amounts due to tax authority for withheld taxes	2,070	2,549	(479)	(18.8%)
VAT due to tax authority	431	453	( 22)	(4.9%)
Other	17	13	4	30.8%
Total	4,893	3,015	1,878	62.3%

Tax payables increase of EUR 1,878 thousand compared with December 31, 2015, mainly for higher payables for IRES.

# 21. SHORT-TERM FINANCIAL LIABILITIES

A breakdown of this item is given below:

(Values in thousands of EUR)	At June 30,	At December 31,	(	Change
	2016	2015	Δ	%
Due to banks	71,596	75,985	( 4,389)	(5.8%)
Total	71,596	75,985	( 4,389)	(5.8%)

Current bank debts include advances granted by credit institutions, current loans and the current portion of long-term financing commitments. Advances mainly consist of withdrawals from short-term credit facilities to finance the working capital requirement. Current loans (due within 12 months) are loans granted by banks to the Parent Company and to other Group companies.

#### 22. OTHER LIABILITIES

Other current liabilities are analysed on a comparative basis in the following table:

(Values in thousands of EUR)	At June 30,	At December 31,	C	hange
	2016	2015	Δ	%
Due to total security organization	3,299	3,715	( 416)	(11.2%)
Due to employees	7,128	4,662	2,466	52.9%
Trade debtors - credit balances	3,040	1,693	1,347	79.6%
Accrued expenses and deferred income	2,307	2,194	113	5.2%
Other	3,034	2,699	335	12.4%
Total	18,808	14,963	3,845	25.7%

The entry Other liabilities records an increase of EUR 3,845 thousand compared to December 31, 2015.

The increase in the amount due to employees is mainly assignable to the presence of the thirteenth monthly pay accrual as of June 30, 2016 which has no equivalent as of December 31, 2015.

The increase of trade debtors is mainly related to the seasonality of the business.

The caption accrued expenses and deferred income mainly refers to the deferred income relating to the deferment to the next half year of the revenues not of competence. The other liabilities mainly include commission payables.

# SEGMENT INFORMATION REGARDING PROFIT OR LOSS, ASSETS AND LIABILITIES

In order to apply the IFRS 8 the Group has considered to delineate as operative sectors the same used by IAS 14 Segment reporting: *Prêt-à porter* Division and footwear and leather goods Division. Such decision has been taken because they represent business activities from which the entity may earn revenues and incur expenses, whose operating result are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

*Prêt-à porter* Division is mainly represented by the companies Aeffe, Moschino and Velmar, operating in the design, production and distribution of luxury prêt-à porter and lingerie, beachwear and loungewear collections.

In terms of prêt-à porter collections, the activity is carried out by Aeffe, both for the production of the Group's own-label brands ("Alberta Ferretti", "Philosophy di Lorenzo Serafini", "Moschino", "Boutique Moschino" and "Love Moschino") and brands licensed from other companies (such as "Blugirl", "Cedric Charlier" and "Jeremy Scott"). Aeffe also handles the distribution of all Division products, which takes place via the retail channel through subsidiaries and via the wholesale channel.

Velmar manufactures and distributes lingerie and swimwear collections, and specifically men's/women's lingerie, underwear, beachwear and loungewear. Collections are produced and distributed under the Group's own-label brands such as "Moschino", and under third-party licensed brands such as "Blugirl".

The Prêt-a-porter Division also manages licensing agreements granted to other companies to manufacture Aeffe and Moschino branded product lines such as the "Moschino" brand licensing agreement relating to the *love* line, "Moschino" branded perfumes and "Moschino" branded sunglasses.

The footwear and leather goods Division, which is composed of Pollini and its subsidiaries, mainly handles the design, production and distribution of footwear, small leather goods, bags and matching accessories made from exclusive materials.

The operating activity is mainly carried out by Pollini, which directly handles the design, production and distribution of own-label products, as well as the production and distribution of brands licensed by Group companies. The footwear and leather goods division also manages licensing agreements granted to other companies to manufacture "Pollini" products such as umbrellas, foulards and ties.

The following tables indicate the main economic data for the first half-year 2016 and 2015 of the *Prêt-à porter* and Footwear and leather goods Divisions:

(Values in thousand of EUR)	Prêt-à porter Division	Footwear and leather	Elimination of	Total
1st Half 2016		goods Division intercompany transactions		
SECTOR REVENUES	106,954	44,819	( 13,990)	137,783
Intercompany revenues	( 3,535)	( 10,455)	13,990	-
Revenues with third parties	103,419	34,364	-	137,783
Gross operating margin (EBITDA)	8,534	3,692	-	12,226
Amortisation	( 4,590)	( 1,402)	-	( 5,992)
Other non monetary items:				
Write-downs	-	( 85)	-	( 85)
Net operating profit / loss (EBIT)	3,944	2,205	-	6,149
Financial income	299	123	( 216)	206
Financial expenses	( 1,210)	( 588)	216	( 1,582)
Profit / loss before taxes	3,033	1,740	-	4,773
Income taxes	( 2,238)	( 711)	-	( 2,949)
Net profit / loss	795	1,029	-	1,824

(Values in thousand of EUR)  1st Half 2015	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
SECTOR REVENUES	99,537	46,033	( 16,847)	128,723
Intercompany revenues	( 3,428)	( 13,419)	16,847	-
Revenues with third parties	96,109	32,614	-	128,723
Gross operating margin (EBITDA)	5,534	4,230	-	9,764
Amortisation	( 4,847)	( 1,390)	-	( 6,237)
Other non monetary items:				
Write-downs		(101)	-	(101)
Net operating profit / loss (EBIT)	687	2,739	-	3,426
Financial income	755	8	( 275)	488
Financial expenses	( 1,867)	( 637)	275	( 2,229)
Profit / loss before taxes	( 425)	2,110	-	1,685
Income taxes	( 812)	( 774)	-	( 1,586)
Net profit / loss	( 1,237)	1,336	-	99

The following tables indicate the main patrimonial and financial data at June 30, 2016 and December 31, 2015 of the Prêt-à porter and Footwear and leather goods Divisions:

(Values in thousand of EUR) At June 30, 2016	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
SECTOR ASSETS	293,484	111,935	( 51,393)	354,026
of which non-current assets (*)				
Intangible fixed assets	76,649	41,064	-	117,713
Tangible fixed assets	58,932	3,148	-	62,080
Other non-current assets	10,940	668	( 4,442)	7,166
OTHER ASSETS	14,363	2,402	-	16,765
CONSOLIDATED ASSETS	307,847	114,337	( 51,393)	370,791

<sup>(\*)</sup> Non-current assets other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts

(Values in thousand of EUR) At June 30, 2016	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
SECTOR LIABILITIES	149,558	71,714	( 51,393)	169,879
OTHER LIABILITIES	25,044	11,157	-	36,201
CONSOLIDATED LIABILITIES	174,602	82,871	( 51,393)	206,080

OTHER ASSETS	15,902	2,417	-	18,319
Other non-current assets	10,207	663	( 4,442)	6,428
Tangible fixed assets	60,115	3,146	-	63,261
Intangible fixed assets	80,812	42,009	-	122,821
of which non-current assets (*)				
SECTOR ASSETS	301,369	114,482	( 56,598)	359,253
At December 31, 2015		goods Division	intercompany transactions	
(Values in thousand of EUR)	Prêt-à porter Division	Footwear and leather	Elimination of	Total

<sup>(\*)</sup> Non-current assets other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts

(Values in thousand of EUR) At December 31, 2015	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
SECTOR LIABILITIES	174,107	75,212	( 56,598)	192,721
OTHER LIABILITIES	23,973	11,250	-	35,223
CONSOLIDATED LIABILITIES	198,080	86,462	( 56,598)	227,944

# Segment information by geographical area

The following table indicates the revenues for the first half-year 2016 and 2015 divided by geographical area:

(Values in thousands of EUR)	1 <sup>st</sup> Half		1 <sup>st</sup> Half		Ch	ange
	2016	%	2015	%	Δ	%
Italy	60,568	44.0%	57,134	44.4%	3,434	6.0%
Europe (Italy and Russia excluded)	30,161	21.9%	28,657	22.3%	1,504	5.2%
Russia	4,837	3.5%	4,666	3.6%	171	3.7%
United States	11,121	8.1%	9,729	7.6%	1,392	14.3%
Rest of the World	31,096	22.5%	28,537	22.1%	2,559	9.0%
Total	137,783	100.0%	128,723	100.0%	9,060	7.0%

# COMMENTS ON THE CONSOLIDATED INCOME STATEMENT

# 23. REVENUES FROM SALES AND SERVICES

In the first semester of 2016, Aeffe consolidated revenues amount to EUR 137,783 thousand compared to EUR 128,723 thousand in the first semester of 2015, with a 7.0% increase at current exchange rates and +7.3% at constant exchange rates.

The revenues of the prêt-à-porter division increase by 7.5% (+7.8% at constant exchange rates) to EUR 106,954 thousand.

The revenues of the footwear and leather goods division decrease by 2.6% to EUR 44,819 thousand, before interdivisional eliminations.

# 24. OTHER REVENUES AND INCOME

# This item comprises:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	(	Change
_	2016	2015	Δ	%
Extraordinary income	197	472	( 275)	(58.3%)
Other income	5,590	2,815	2,775	98.6%
Total	5,787	3,287	2,500	76.1%

In 1H 2016, the caption extraordinary income, composed by recovery of receivables from bankrupt customers, time expiry of receivables and payables that arose in prior years, decreases by 275 thousand compared to the previous semester.

The caption other income, which amounts to EUR 5,590 thousand, mainly refers to exchange gains on commercial transaction, rental income, sales of raw materials and packaging.

# 25. Costs of raw materials

Total	45,196	48,902	( 3,706)	(7.6%)
Raw, ancillary and consumable materials and goods for resale	45,196	48,902	( 3,706)	(7.6%)
(Values in thousands of EUR)	1 <sup>st</sup> Half 2016	1 <sup>st</sup> Half 2015	Chan <u>g</u> Δ	ge <u>%</u>

This item mainly includes costs for the acquisition of raw materials such as fabrics, threads, skins and accessories, purchases of finished products for resale (products sold) and packaging.

#### 26. Costs of services

This item comprises:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	Chang	je
	2016	2015	Δ	%
Subcontracted work	12,663	13,056	( 393)	(3.0%)
Consultancy fees	7,937	6,709	1,228	18.3%
Advertising	6,318	5,265	1,053	20.0%
Commission	3,322	2,313	1,009	43.6%
Transport	2,419	2,685	( 266)	(9.9%)
Utilities	1,002	1,096	( 94)	(8.6%)
Directors' and auditors' fees	1,363	1,384	(21)	(1.5%)
Insurance	269	276	(7)	(2.5%)
Bank charges	829	794	35	4.4%
Travelling expenses	1,096	1,102	(6)	(0.5%)
Other services	3,334	2,880	454	15.8%
Total	40,552	37,560	2,992	8.0%

Costs of services increase from EUR 37,560 thousand in the 1H 2015 to EUR 40,552 thousand in the 1H 2016, up 8.0%. The increase is mainly due to:

- the increase of costs for "Consultancy fees" and "Advertising" related to both the increase of marketing and advertising activities aimed at further enhancing Moschino and Alberta Ferretti brands, along with Philosophy di Lorenzo Serafini brand's relaunch, and the events dedicated to Moschino brand to promote the new men's collection, which has been produced in house since the launch of Autumn/Winter 2015 season;
- the increase of costs for "Commissions" linked to the growth of sales;

# 27. Costs for use of third parties assets

# This item comprises:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half		Change
	2016	2015	Δ	%_
Rental expenses	10,094	10,092	2	0.0%
Royalties	983	910	73	8.0%
Hire charges and similar	440	369	71	19.2%
Total	11,517	11,371	146	1.3%

The caption costs for use of third parties assets increases of EUR 146 thousand from EUR 11,371 thousand in the 1H 2015 to EUR 11,517 thousand in the 1H 2016.

# 28. LABOUR COSTS

#### The item includes:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	(	Change
	2016	2015	Δ	%
Labour costs	31,835	30,728	1,107	3.6%
Total	31,835	30,728	1,107	3.6%

Labour costs increase from EUR 30,728 thousand in 1H 2015 to EUR 31,835 thousand in 1H 2016 with an incidence on revenues which decreases from 23.9% in the first semester 2015 to 23.1% in the first semester 2016.

The workforce increases from an average of 1,271 units in the 1H 2015 to 1,291 units in the 1H 2016.

Total	1,291	1,271	20	1.6%
Executive and senior managers	23	23	-	0.0%
Office staff-supervisors	1,041	1,019	22	2.2%
Workers	227	229	(2)	(0.9%)
	2016	2015	Δ	%
Average number of employees by category	1 <sup>st</sup> Half	1 <sup>st</sup> Half	Change	

# 29. Other operating expenses

# This item includes:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	(	Change
	2016	2015	Δ	%
Taxes	360	346	14	4.0%
Gifts	134	56	78	139.3%
Contingent liabilities	275	396	( 121)	(30.6%)
Write-down of current receivables	356	58	298	513.8%
Foreign exchange losses	903	1,395	( 492)	(35.3%)
Other operating expenses	272	364	( 92)	(25.3%)
Total	2,300	2,615	( 315)	(12.0%)

The caption other operating expenses amounts to EUR 2,300 thousand, with a decrease of 12.0% compared with EUR 2,615 thousand in the 1H 2015, mainly for a decrease of foreign exchange losses.

# 30. Amortisation, write-downs and provisions

#### This item includes:

Total	6,077	6,337	( 260)	(4.1%)
Write-downs	85	100	(15)	(15.0%)
Depreciation of tangible fixed assets	2,545	2,662	( 117)	(4.4%)
Amortisation of intangible fixed assets	3,447	3,575	( 128)	(3.6%)
	2016	2015	Δ	%
(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	(	Change

The entry decreases of EUR 260 thousand compared with the previous semester.

# 31. FINANCIAL INCOME/ EXPENSES

This item includes:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	Cl	nange
	2016	2015	Δ	%
Interest income	82	58	24	41.4%
Foreign exchange gains	122	425	( 303)	(71.3%)
Financial discounts	3	4	(1)	(25.0%)
Financial income	207	487	( 280)	(57.5%)
Bank interest expenses	1,127	1,793	( 666)	(37.1%)
Other interest expenses	124	138	(14)	(10.1%)
Foreign exchange losses	106	139	(33)	(23.7%)
Other expenses	225	159	66	41.5%
Financial expenses	1,582	2,229	( 647)	(29.0%)
Total	1,375	1,742	( 367)	(21.1%)

The decrease in financial income/expenses amounts to EUR 367 thousand. Such effect is substantially linked to the positive effect of lower financial expenses as a result of the better banking conditions applied by the banks partially compensated by lower foreign exchange gains.

# 32. INCOME TAXES

# This item includes:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half	(	Change	
	2016	2015	Δ	%	
Current income taxes	4,608	2,122	2,486	117.2%	
Deferred income/(expenses) taxes	( 1,510)	( 581)	( 929)	159.9%	
Taxes related to previous years	( 149)	45	( 194)	n.a.	
Total income taxes	2,949	1,586	1,363	85.9%	

Details of deferred tax assets and liabilities and changes in this item are described in the paragraph on deferred tax assets and liabilities.

The reconciliation between actual and theoretical taxation for the 1H 2016 and 1H 2015 is illustrated in the following table:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half
	2016	2015
Profit before taxes	4,774	1,685
Theoretical tax rate	27.5%	27.5%
Theoretical income taxes (IRES)	1,313	463
Fiscal effect	( 68)	( 264)
Effect of foreign tax rates	1,090	918
Total income taxes excluding IRAP (current and deferred)	2,335	1,117
IRAP (current and deferred)	614	469
Total income taxes (current and deferred)	2,949	1,586

This reconciliation of the theoretical and effective tax rates does not take account of IRAP, given that it does not use profit before taxes to calculate the taxable amount. Accordingly, the inclusion of IRAP in the reconciliation would generate distorting effects between years.

# COMMENTS ON THE CONSOLIDATED STATEMENT OF CASH FLOWS

The cash flow generated during the first half of 2016 is EUR 827 thousand.

(Values in thousands of EUR)	1 <sup>st</sup> Half 2016	1 <sup>st</sup> Half 2015
OPENING BALANCE (A)	9,993	6,692
Cash flow (absorbed)/ generated by operating activity (B)	( 8,421)	( 8,748)
Cash flow (absorbed)/ generated by investing activity (C)	296	( 4,266)
Cash flow (absorbed)/ generated by financing activity (D)	8,952	14,285
Increase/(decrease) in cash flow (E)=(B)+(C)+(D)	827	1,271
CLOSING BALANCE (F)=(A)+(E)	10,820	7,963

# 33. Cash flow (absorbed)/ generated by operating activity

The cash flow absorbed by operating activity during the first half of 2016 amounts to EUR 8,421 thousand.

The cash flow comprising these funds is analysed below:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half
	2016	2015
Profit before taxes	4,774	1,685
Amortisation / write-downs	5,992	6,237
Accrual (+)/availment (-) of long term provisions and post employment benefits	( 202)	( 1,535)
Paid income taxes	( 2,294)	( 1,437)
Financial income (-) and financial charges (+)	1,375	1,742
Change in operating assets and liabilities	( 18,066)	( 15,440)
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	( 8,421)	( 8,748)

# 34. Cash flow (absorbed)/ generated by investing activity

The cash flow generated by investing activity during the first half of 2016 amounts to EUR 296 thousand.

The factors comprising these funds are analysed below:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half
	2016	2015
Increase (-)/ decrease (+) in intangible fixed assets	1,661	(1,273)
Increase (-)/ decrease (+) in tangible fixed assets	(1,365)	( 2,942)
Investments and write-downs (-)/ Disinvestments and revaluations (+)	-	(51)
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	296	( 4,266)

# 35. CASH FLOW (ABSORBED)/ GENERATED BY FINANCING ACTIVITY

The cash flow generated by financing activity during the first half of 2016 amounts to EUR 8,952 thousand.

The factors comprising these funds are analysed below:

(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half
	2016	2015
Other variations in reserves and profits carried-forward of shareholders' equity	13,258	(5)
Dividends paid	-	-
Proceeds (+)/repayment (-) of financial payments	( 1,772)	17,288
Increase (-)/ decrease (+) in long term financial receivables	( 1,158)	( 1,256)
Financial income (+) and financial charges (-)	( 1,376)	( 1,742)
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	8,952	14,285

# **OTHER INFORMATION**

# 36. INCENTIVE PLANS

Regarding the long term incentive plans reserved to executive directors of Aeffe S.p.A., please refer to the indicated in the Report on remuneration available from the governance section of the following website: <a href="https://www.aeffe.com">www.aeffe.com</a>.

# 37. NET FINANCIAL POSITION

As required by Consob communication DEM/6264293 dated July 28, 2006 and in compliance with the CESR's "Recommendations for the consistent implementation of the European Commission's Regulation on Prospectuses" dated February 10, 2005, the Group's net financial position as of June 30, 2016 is analysed below:

(Values in thousands of EUR)	At June 30,	At December 31,
	2016	2015
A - Cash in hand	382	793
B - Other available funds	10,438	9,200
C - Securities held for trading	-	-
D - Cash and cash equivalents (A) + (B) + (C)	10,820	9,993
E - Short term financial receivables	2,236	1,816
F - Current bank loans	( 82,142)	(71,142)
G - Current portion of long-term bank borrowings	10,546	(4,843)
H - Current portion of loans from other financial istitutions	-	-
I - Current financial indebtedness (F) + (G) + (H)	( 71,596)	( 75,985)
J - Net current financial indebtedness (I) + (E) + (D)	( 58,540)	( 64,176)
K - Non current bank loans	( 20,938)	(18,322)
L - Issued obbligations	3,233	2,031
M - Other non current loans	(72)	(72)
N - Non current financial indebtedness (K) + (L) + (M)	( 17,777)	(16,363)
O - Net financial indebtedness (J) + (N)	( 76,317)	( 80,539)

The net financial position of the Group amounts to EUR 76,317 thousand as of June 30, 2016 compared with EUR 80,539 thousand as of December 31, 2015.

# 38. EARNINGS PER SHARE

Basic earnings per share:

Basic earnings per share	0.014	0.000
Medium number of shares for the period	101,486	101,486
Consolidated earnings for the period for shareholders of the Parent Company	1,469	35
	2016	2015
(Values in thousands of EUR)	1 <sup>st</sup> Half	1 <sup>st</sup> Half

Following the issue on July 24, 2007 of 19 million new shares, taken up in full, the number of shares currently outstanding is 107,362,504.

# 39. RELATED PARTY TRANSACTIONS

Reciprocal transactions and balances between Group companies included within the scope of consolidation are eliminated from the consolidated financial statements and as such will not be described here.

Operations carried out with related parties mainly concern the exchange of goods, the performance of services and the provision of financial resources. All transactions arise in the ordinary course of business and are settled on market terms i.e. on the terms that are or would be applied between two independent parties.

The Group's business dealing with other related parties are summarised below:

Shareholder Alberta Ferretti with Aeffe S.p.a.  Contract for the sale of artistic assets and design 150  Ferrim with Aeffe S.p.a.  Property rental 886 Land purchase -  Commerciale Valconca with Aeffe S.p.a.  Commercial 538 Property rental 62 Commercial 1,034 Commercial 58  Aeffe USA with Ferrim USA  Long term financial 1,972 Short term financial 1,000 Commercial 381 Commercial 380 Fratelli Ferretti Holding with Aeffe S.p.a.	2015  150  888 130  158 62 973 -	Cost Lands  Revenue Cost Receivable Payable
Contract for the sale of artistic assets and design  Ferrim with Aeffe S.p.a.  Property rental Land purchase  Commerciale Valconca with Aeffe S.p.a.  Commercial Property rental Commercial S38 Property rental 62 Commercial 1,034 Commercial 58  Aeffe USA with Ferrim USA  Long term financial 1,000 Commercial 381 Commercial 381 Commercial 58  Commercial 381 Commercial 381 Commercial 381 Commercial 380 Commercial 380	158 62 973	Cost Lands Revenue Cost Receivable
Ferrim with Aeffe S.p.a.           Property rental         886           Land purchase         -           Commerciale Valconca with Aeffe S.p.a.           Commercial         538           Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	158 62 973	Cost Lands Revenue Cost Receivable
Property rental         886           Land purchase         -           Commerciale Valconca with Aeffe S.p.a.           Commercial         538           Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	158 62 973	Revenue Cost Receivable
Land purchase         -           Commerciale Valconca with Aeffe S.p.a.           Commercial         538           Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	158 62 973	Revenue Cost Receivable
Commerciale Valconca with Aeffe S.p.a.           Commercial         538           Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	158 62 973	Revenue Cost Receivable
Commercial         538           Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	62 973 -	Cost Receivable
Property rental         62           Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	62 973 -	Cost Receivable
Commercial         1,034           Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	973	Receivable
Commercial         58           Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360	-	
Aeffe USA with Ferrim USA           Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360		Payable
Long term financial         1,972           Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360		
Short term financial         1,000           Commercial         381           Commercial         180           Commercial         62           Property rental         360		
Commercial         381           Commercial         180           Commercial         62           Property rental         360	1,949	Receivable
Commercial180Commercial62Property rental360	1,000	Receivable
Commercial62Property rental360	254	Receivable
Property rental 360	60	Payable
	62	Revenue
Fratelli Ferretti Holding with Aeffe S.p.a.	357	Cost
Short term financial -	428	Receivable
Ferrim with Moschino S.p.a.		
Property rental -	400	Cost
Aeffe France with Società Solide Real Estate France		
Property rental -	161	Cost
Commercial -	317	Payable
Moschino France with Società Solide Real Estate France		
Property rental -	188	Cost
Commercial -		Payable

The following table indicates the data related on the incidence of related party transactions on the income statement, balance sheet, cash flow and indebtedness at June 30, 2016 and at June 30, 2015.

(Values in thousands of EUR)	Balance	Value rel.	%	Balance	Value rel.	%
	- St. L. LC	party 2016		-St. i. i.c	party 2015	
	1 <sup>st</sup> Half	2010		1 <sup>st</sup> Half	2013	
Incidence of related party transactions on the income statement						
Revenues from sales and services	137,783	538	0.4%	128,723	158	0.1%
Costs of services	40,552	150	0.4%	37,560	150	0.4%
Costs for use of third party assets	11,517	1,308	11.4%	11,371	2,084	18.3%
Financial income	206	62	30.2%	488	62	12.6%
Incidence of related party transactions on the balance sheet						
Long term financial receivables	17,079	-	0.0%	16,958	130	0.8%
Long term financial receivables	3,232	1,972	61.0%	1,949	1,949	100.0%
Trade receivables	37,785	1,415	3.7%	38,184	1,227	3.2%
Short term financial receivables	2,236	1,000	44.7%	2,216	1,400	63.2%
Trade payables	50,762	238	0.5%	51,917	398	0.8%
Incidence of related party transactions on the cash flow						
Cash flow (absorbed) / generated by operating activities	( 8.421)	(1,292)	15.3%	(8,748)	( 2,548)	29.1%
Cash flow (absorbed) / generated by investing activities	296	-	0.0%	(4,266)	(130)	3.0%
Cash flow (absorbed) / generated by financial activities	8,952	59	0.7%	14,285	(631)	n.a.
Incidence of related party transactions on the indebtedness						
Net financial indebtedness	( 76,317)	(1,233)	1.6%	( 98,136)	(3,309)	3.4%

# 40. Atypical and/or unusual transactions

Pursuant to Consob communication DEM/6064293 dated July 28, 2006, it is confirmed that in the first half of 2016 the Group did not enter into any atypical and/or unusual transactions, as defined in that communication.

# 41. SIGNIFICANT NON RECURRING EVENTS AND TRANSACTIONS

It is confirmed that in the first six months of 2016 no significant non-recurring events and transactions have been realised.

# 42. CONTINGENT LIABILITIES

# Fiscal disputes

The Group's tax disputes refer to the following companies:

Aeffe S.p.A.: the Rimini Provincial Tax Commission with ruling no. 101/2/06 filed on December 16, 2006 cancelled notices of assessment 81203T100562 (RG no. 43/05) and 81203T100570 (RG no. 69/05) issued by the Rimini Tax Authorities in November 2004. The issues raised related to the 1999 and 2000 tax years concern costs deemed not allowable and the write-down of the investment in Moschino. The Rimini tax office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners. The Company presented its counter analysis within the legally-prescribed time period. The Bologna Regional Tax Commission, as set during the hearing of September 27, 2010, has rejected the appeal, confirming the first level ruling.

On January 12, 2012, the State Legal Bar disputed the validity of the judgment of the Bologna regional tax commission, by bringing an appeal before the Court of Cassation. The company, presented its countersubmission within the time limit established by the law.

The positive outcome at the first two levels of judgment means that the further development of this dispute can be considered in a positive light.

The Rimini Provincial Tax Commission with ruling no. 37/02/08 of January 28, 2008, filed on April 9, 2008, cancelled notices of assessment no. 81203T300390/06 and no. 81203T300393/06 issued by the Rimini Tax Authorities in June 2006. The assessments concern tax years 2001 and 2002, and are connected with non-recognition of utilisation of the tax loss achieved during tax period 2000. The Rimini Tax Office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners with notification sent to the company on May 29, 2009. The appeal presented its counter analysis to the Regional Tax Commission of Bologna within the legally-prescribed time period. The Bologna Regional Tax Commission ordered on April 14, 2011 the suspension of this judgment pending resolution of the dispute ruling related to the notice of assessment 81203T100570/20042 (tax year 2000) with sentence become final. The judgment has been taken from section 1 of the Regional Tax Commission of Bologna with the hearing on the merits on May 26, 2016 then postponed to December 1, 2016.

On October 1, 2008 the Rimini Tax Office notified the company of inspection minutes in relation to direct taxes and IRAP for FY 2005. The audits also concerned VAT and were mainly focused on relations with group companies and costs for services. Specifically, the Tax Office raised issues on non-pertinent costs totaling EUR 130 thousand and non-pertinent advertising costs amounting to roughly EUR 580 thousand tied to the disbursement of contributions to subsidiary companies. On August 30, 2010, the Major Taxpayers Office of the Emilia Romagna Regional Tax Department notified assessments TGB03B500172/2010 (IRAP), TGB08B500181/2010 (theoretical IRES) and TGB09B500185/2010 (actual IRES), containing the matters indicated above. The company challenged these assessments before the Bologna Provincial Tax Commissioners ahead of the legal deadline, trusting that the valid defensive reasoning will be accepted. On July 13, 2011, with tax return n. 137 2011 00031537 15 the company has been ordered to pay the amount registered in the roll by the Tax Office, provisionally awaiting trial, equal to half of the taxes in dispute, besides interests, for a total amount of EUR 161 thousand. This tax dispute has been disputed in December 2012 before the Bologna Provincial Tax Commission, who, with sentence no. 40/13/13, filed on March 14, 2013, has accepted the request of the company, annulling the contested measures with reference to the matter relating to intra-group costs for advertising contributions and confirming the contested measures related to the reliefs for costs to be incurred and intra-group costs for lease payments. The Office, with act of appeal notified to the company on October 28, 2013, appealed against the sentence of the Bologna Provincial Tax Commission requesting the reform in relation to the matter relating to intra-group costs for advertising contributions. The Company, on December 23, 2013, filed a timely notice of cross-appeal counterclaims and contextual interlocutory appeal.

On 30 May 2014, following a general tax audit for IRES, IRAP and VAT for the tax years 2009, 2010 and 2011, by the Emilia Romagna Regional Management, Large Taxpayers Office, was issued a formal notice of assessment, with which the Tax Office has formulated remarks with recoveries of total taxes (IRES and IRAP) of EUR 210 thousand for 2009, EUR 350 thousand for 2010 and EUR 299 thousand for 2011. The complaints mainly concern the recovery of costs for commissions and advertising contributions granted to certain foreign subsidiaries and the failure to account for interest income on loans to foreign subsidiaries.

The company, on July 29, 2014, submitted comments pursuant to Article 12, paragraph 7, of Law 212 of 2000.

On December 3, 2014 the Large Taxpayers Office of Emilia Romagna Regional Management has notified, for 2009, the assessment notices n. TGB0EC700238/2014 (IRES) and n. TGB03C700239/2014 (IRAP), with a total recovery of taxes of EUR 210 thousand.

Both assessment notices were challenged before the competent Provincial Tax Commission of Bologna.

On September 25, 2015 the Large Taxpayers Office of Emilia Romagna Regional Management has notified, for 2010, the assessment notices n. TGB0EC700149 / 2015 (IRES) and n. TGB03C700150 / 2015 (IRAP), with a total recovery of taxes of EUR 350 thousand.

Both assessment notices were challenged before the competent Provincial Tax Commission of Bologna.

On June 6, 2016 were notified, for 2011, by the Large Taxpayers Office of Emilia Romagna Regional Management, the notices of assessment n. TGB0EC700080 / 216 (IRES) to n. TGB0700083 / 2016 (IRAP), with total tax recovery amounted to EUR 299 thousand.

About it is noted that regarding the deductibility of advertising contributions to foreign subsidiaries (which constitute the bulk of disputes) the company has already received feedback from the Provincial Tax Commission of Bologna that, with judgment 40/13/13 filed on March 14, 2013 on the litigation referred to in paragraph above, has already rejected this type of dispute.

No provisions have been recorded in relation to the above disputes, since the defensive arguments put forward by the companies and its professional advisors are fully sustainable.

The directors, in receipt of the opinion of their fiscal and legal consultants, do not deem it likely that any liabilities will derive from the above-mentioned.

# Attachments of the explanatory notes

ATTACHMENT I Consolidated Balance Sheet Assets with related parties

ATTACHMENT II Consolidated Balance Sheet Liabilities with related parties

ATTACHMENT III Consolidated Income Statement with related parties

ATTACHMENT IV Consolidated Cash Flow Statement with related parties

# **ATTACHMENT I**

# **Consolidated Balance Sheet Assets with related parties**

Values in units of EUR)	Notes	At June 30,	of which	At December 31,	of which
		2016	Rel. parties	2015	Rel. partie:
NON-CURRENT ASSETS					
Intangible fixed assets					
Key money		29,874,232		33,208,388	
Trademarks		87,215,409		88,962,178	
Other intangible fixed assets		623,730		650,184	
Total intangible fixed assets	(1)	117,713,371		122,820,750	
Tangible fixed assets					
Lands		17,079,431		16,958,413	130,000
Buildings		22,931,227		23,134,692	
Leasehold improvements		15,174,561		15,979,003	
Plant and machinary		2,324,887		2,583,550	
Equipment		338,655		358,278	
Other tangible fixed assets		4,231,322		4,246,676	
otal tangible fixed assets	(2)	62,080,083		63,260,612	
Other fixed assets					
Equity investments	(3)	131,558		131,558	
Long term financial receivables	(4)	3,232,437	1,972,437	2,031,138	2,031,138
Other fixed assets	(5)	3,801,941		4,265,083	
Deferred tax assets	(6)	11,411,682		11,089,214	
otal other fixed assets	, ,	18,577,618		17,516,993	
TOTAL NON-CURRENT ASSETS		198,371,072		203,598,355	
CURRENT ASSETS					
Stocks and inventories	(7)	88,919,660		89,988,199	
Trade receivables	(8)	37,785,445	1,414,540	38,256,285	1,217,814
Tax receivables	(9)	5,353,104		7,229,775	
Cash	(10)	10,820,132		9,992,726	
Financial receivables	(11)	2,235,854	1,000,000	1,815,854	1,000,000
Other receivables	(12)	26,868,667		26,254,111	,
TOTAL CURRENT ASSETS		171,982,862		173,536,950	
Assets available for sale	(13)	436,885		436,885	
TOTAL ASSETS		370,790,819		377,572,190	

# **ATTACHMENT II**

# **Consolidated Balance Sheet Liabilities with related parties**

Values in units of EUR)	Notes	At June 30,	of which	At December 31,	of which
		2016	Rel. parties	2015	Rel. partie
SHAREHOLDERS' EQUITY	(14)				
Group interest					
Share capital		25,371,407		25,371,407	
Other reserves		114,468,233		114,336,595	
Profits/(losses) carried-forward		( 8,883,005)		( 9,486,229)	
Net profit/(loss) for the Group		1,468,948		1,522,096	
Group interest in shareholders' equity		132,425,583		131,743,869	
Minority interest					
Minority interest in share capital and reserves		31,929,280		17,697,516	
Net profit/(loss) for the minority interest		355,487		186,632	
Minority interest in shareholders' equity		32,284,767		17,884,148	
TOTAL SHAREHOLDERS' EQUITY		164,710,350		149,628,017	
NON-CURRENT LIABILITIES					
Provisions	(15)	949,767		1,068,715	
Deferred tax liabilities	(6)	31,308,390		32,207,692	
Post employment benefits	(16)	6,468,870		6,551,605	
Long term financial liabilities	(17)	21,010,272		18,393,626	
Long term not financial liabilities	(18)	285,000		14,330,132	
TOTAL NON-CURRENT LIABILITIES		60,022,299		72,551,770	
CURRENT LIABILITIES					
Trade payables	(19)	50,761,587	238,333	61,428,950	474,823
Tax payables	(20)	4,892,709		3,015,292	,,,,,,
Short term financial liabilities	(21)	71,595,636		75,984,725	
Other liabilities	(22)	18,808,238		14,963,436	
TOTAL CURRENT LIABILITIES		146,058,170		155,392,403	
Liabilities available for sale					
OTAL SHAREHOLDERS' EQUITY AND LIABILITIES		370,790,819		377,572,190	

# **ATTACHMENT III**

# **Consolidated Income Statement with related parties**

(Values in units of EUR)	Notes	1 <sup>st</sup> Half	of which	1 <sup>st</sup> Half	of which
		2016	Rel. parties	2015	Rel. parties
REVENUES FROM SALES AND SERVICES	(23)	137,782,668	538,468	128,722,575	158,376
Other revenues and income	(24)	5,786,582		3,286,684	
TOTAL REVENUES		143,569,250		132,009,259	
Changes in inventory		57,084		8,931,622	
Costs of raw materials, cons. and goods for resale	(25)	( 45,196,354)		( 48,902,247)	
Costs of services	(26)	( 40,551,797)	(150,000)	( 37,560,279)	(150,000)
Costs for use of third parties assets	(27)	( 11,517,391)	( 1,308,762)	( 11,371,425)	(2,084,787)
Labour costs	(28)	( 31,835,354)		(30,728,131)	
Other operating expenses	(29)	( 2,299,620)		( 2,614,978)	
Amortisation, write-downs and provisions	(30)	( 6,076,557)		( 6,337,492)	
Financial income/(expenses)	(31)	( 1,375,446)	62,250	( 1,741,557)	61,426
PROFIT / LOSS BEFORE TAXES		4,773,815		1,684,772	
Income taxes	(32)	( 2,949,380)		( 1,585,924)	
NET PROFIT / LOSS		1,824,435		98,848	
(Profit)/loss attributable to minority shareholders		( 355,487)		( 64,191)	
NET PROFIT / LOSS FOR THE GROUP		1,468,948		34,657	

# **ATTACHMENT IV**

# **Consolidated Cash Flow Statement with related parties**

(Values in thousands of EUR)	Notes	1 <sup>st</sup> Half	of which 1st Half	of which
		2016	Rel. parties 2015	Rel. parties
OPENING BALANCE		9,993	6,692	
Profit / loss before taxes		4,774	(858) 1,685	( 2,015)
Amortisation / write-downs		5,992	6,237	
Accrual (+)/availment (-) of long term provisions and post employment benefits		( 202)	( 1,535)	
Paid income taxes		( 2,294)	( 1,437)	
Financial income (-) and financial charges (+)		1,375	1,742	
Change in operating assets and liabilities		( 18,066)	(434) (15,440)	( 533)
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(33)	( 8,421)	( 8,748)	
Increase (-)/ decrease (+) in intangible fixed assets		1,661	(1,273)	
Increase (-)/ decrease (+) in tangible fixed assets		(1,365)	(2,942)	(130)
Investments and write-downs (-)/ Disinvestments and revaluations (+)		-	(51)	
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(34)	296	( 4,266)	
Other variations in reserves and profits carried-forward of shareholders' equity		13,258	(5)	
Dividends paid		-	-	
Proceeds (+)/repayment (-) of financial payments		(1,772)	59 17,288	(631)
Increase (-)/ decrease (+) in long term financial receivables		( 1,158)	( 1,256)	
Financial income (+) and financial charges (-)		( 1,376)	( 1,742)	
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(35)	8,952	14,285	
CLOSING BALANCE		10,820	7,963	

# Attestation of the Half Year condensed financial statements pursuant to art.81-ter of Consob Regulation N. 11971 of May 14, 1999, and subsequent amendments and additions

The undersigned Massimo Ferretti as President of the Board of Directors, and Marcello Tassinari as manager responsible for preparing Aeffe S.p.A.'s financial reports, pursuant to the provisions of Article 154-bis, clauses 3 and 4, of Legislative Decree n. 58 of 1998 ,hereby attest:

- the adequacy with respect to the Company structure and
- the effective application,

of the administrative and accounting procedures applied in preparation of the Half year condensed financial statements at June 30, 2016.

The undersigned moreover attest that:

The Half Year condensed financial statements:

- have been prepared in accordance with International Financial Reporting Standards, as endorsed by the European Union through Regulation (EC) 1606/2002 of the European Parliament and Counsel, dated July 19, 2002;
- correspond to the amounts shown in the Company's accounts, books and records;
- provide a fair and correct representation of the financial conditions, results of operations and cash flows of the Company and its consolidated subsidiaries.

The interim management report contains a reliable analysis of important events which took place during the first six months of the current fiscal year and their impact on the half-year condensed financial statements, together with a description of the principal risks and uncertainties for the remaining six months of the year. The interim management report also contains information concerning related party transactions.

July 28, 2016

President of the board of directors

Manager responsible for preparing Company's financial reports

Massimo Ferretti Marcello Tassinari



Review report on interim consolidated financial statements

(Translation from the Original Issued in Italian)

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To the shareholders of Aeffe S.p.A.

#### Introduction

We have reviewed the accompanying condensed balance sheet as of June 30th, 2016, and the related financial statements, consisting of the consolidated statement of financial position, consolidated income statement, statement of comprehensive income, consolidated statement of cash flows and statement of changes in equity and related explanatory notes of Aeffe S.p.A. and its subsidiaries (Aeffe Group). Management is responsible for the preparation of this interim condensed financial statements in accordance with the International Financial Accounting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union. Our responsibility is to express a conclusion on this interim condensed financial reporting based on our review.

#### **Audit Scope**

We conducted our review in accordance with review standard recommended by Consob (the Italian Stock Exchange Regulatory Agency) in its Resolution no. 10867 of July 31, 1997. A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (ISA Italia) and, consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the interim condensed financial statements.

#### **Opinion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements of Aeffe Group as of June 30th, 2016, are not prepared, in all material respects, in accordance with the International Financial Accounting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union.

#### Other aspects

The consolidated financial statements for the year ended on December 31st, 2015 and the consolidated condensed financial statements for the period ended on June 30th, 2015, have





been respectively subjected to a full audit of financial statements and to a limited review of financial statements from a different auditor, who on March 22nd, 2016 has issued a positive opinion on the consolidated financial statements as of December 31st, 2015 and on July 30th, 2015 has issued a positive opinion on the consolidated condensed financial statements as of June 30th, 2015.

Bologna, July 28th, 2016

Ria Grant Thornton S.p.A.

Sandro Gherardini

Partner

This report has been translated into the English language from the original, which was issued in Italian, solely for the convenience of international.